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# Business Support in the Humber

## November 2019



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# Overview

The Humber's European Structural and Investment Funds programme 2014-2020 is investing over £99.2m in the Humber through the European Regional Development Fund (ERDF), European Social Fund (ESF) and European Agricultural Fund for Rural Development (EAFRD).

To date, a number of programmes have been approved which provide support to SMEs across the LEP area through both investment in Innovation, SME Competitiveness and Low Carbon utilising ERDF funding and through investment in improving the skills levels of individuals through the ESF programme. Additional funding has also been made available direct to businesses through the EAFRD Rural Growth Programme.

There are also a number of programmes that have been commissioned by our neighbouring LEPs which are delivering support in our overlapping areas of East Riding, North and North East Lincolnshire.

The Humber LEP through its Business Growth Hub is keen to ensure that all business support organisations, advisors and intermediaries are aware of the support that is being offered through these programmes, to stimulate cross referrals and make the necessary impact on the SMEs in our area.

This document provides a summary of this support, as well as details of other business support and funding programmes that are currently live which are complementary to the ESIF funded programmes.

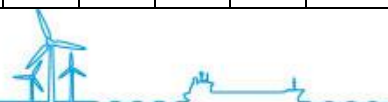


# Programme Summary

## Themes

### EU Funded Programmes

Programme	Grant	Loan / finance	New Start / Start-up	Growth	Innovation	People / Skills	Exporting	Rural	ICT	Low Carbon	Resource Efficiency
Humber Business Growth Hub	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓
Humber Business Growth Hub – Finance for Growth	✓			✓					✓		
Humber Business Growth Hub – ICT for Growth	✓			✓	✓				✓		
Humber Business Growth Hub – Business Growth Scheme	✓		✓	✓	✓	✓	✓	✓			✓
Scale-Up Business Development Programme				✓							
The Supply Chain Network	✓			✓		✓					
Northern Powerhouse Investment Fund		✓	✓	✓						✓	
Midlands Engine Investment Fund		✓	✓	✓							
Spark Fund - Innovation Vouchers & Grants for R&D	✓			✓	✓					✓	
Manufacturing Growth Programme	✓			✓							
Exporting for Growth	✓			✓			✓				
Aura Innovation Centre	✓			✓	✓					✓	
Flood Innovation Centre (FLIC)	✓			✓	✓						
Innovate Humber			✓	✓	✓						
Lincolnshire Technology Hubs				✓	✓						
Growth Lincolnshire – Business Growth and Digital Growth Grants (GLLEP)	✓			✓					✓		
Growth Lincolnshire – Finance for Growth (GLLEP)				✓							



Programme	Grant	Loan / finance	New Start / Start-up	Growth	Innovation	People / Skills	Exporting	Rural	ICT	Low Carbon	Resource Efficiency
Grants4Growth - Greater Lincolnshire Local Enterprise Growth & Efficiency Programme (GLLEP)	✓			✓							✓
Product and Process Innovation (PAPI) (YNYER)	✓			✓	✓					✓	
Productivity Programme for Greater Lincolnshire (GLLEP)	✓			✓	✓					✓	
Lincolnshire Open Research & Innovation Centre (LORIC)	✓			✓	✓	✓				✓	
Greater Lincolnshire Agri-Food Innovation Platform (GLLEP)	✓			✓	✓					✓	
Finance and Business Support for new and existing businesses (GLLEP)	✓		✓	✓							
Growing Graduate Enterprise (GLLEP)	✓		✓			✓					
GAIN Enterprise Growth Programme (GLLEP)				✓							
Building Better Supply Chains in Greater Lincolnshire (GLLEP)	✓			✓							
Business Lincolnshire – Digital Development (GLLEP)	✓			✓					✓		
Scale-Up Support for Rapid Business Growth (GLLEP)				✓							
Smart Energy Greater Lincolnshire	✓			✓	✓					✓	
EAFRD – Food Processing	✓			✓				✓			
EAFRD – Tourism Infrastructure	✓			✓				✓			
EAFRD – Rural Business Development	✓			✓				✓			



Programme	Grant	Loan / finance	Start-up	Growth	Innovation	People / Skills	Exporting	Rural	ICT	Low Carbon	Resource Efficiency
Skills Support for the Workforce	✓		✓	✓		✓					
Next Level	✓					✓					
Skills Support for the Workforce (YNYER)	✓		✓	✓		✓					
Community Grants	✓					✓					
Enterprise Europe Network		✓		✓	✓		✓				
ONGO Sparc Enterprise			✓								
Activbusiness						✓					
Yorkshire Coast Social Enterprise Ambassadors				✓		✓					
Clubs Matter				✓		✓					
Timebank H&EY			✓								
Hull Culture & Leisure CLLD Business Support			✓								

### Other Programmes

Programme	Grant	Loan / finance	Start-up	Growth	Innovation	People / Skills	Exporting	Rural	ICT	Low Carbon	Resource Efficiency
Growing the Humber	✓			✓							
Business Loan Fund		✓		✓							
Social Enterprise Humber		✓	✓	✓	✓	✓					
This Ability						✓					
Business & Intellectual Property (IP) Centre			✓	✓							
Business Lounge Hull			✓	✓							





Programme	Grant	Loan / finance	Start-up	Growth	Innovation	People / Skills	Exporting	Rural	ICT	Low Carbon	Resource Efficiency
Gigabit Voucher Scheme	✓								✓		
Sirius including Start-up Loans		✓	✓	✓							
Chamber Acorn Fund including Start-up Loans		✓	✓	✓							
Business Enterprise Fund		✓	✓	✓							
UK Steel Enterprise		✓		✓							
Invest and Grow Loan Fund (GLLEP)		✓		✓							
Growing Places Fund (YNYER)		✓		✓							
Let's Grow North and East Yorkshire (YNYER)	✓			✓	✓						
Innovate UK	✓			✓	✓						
The Careers & Enterprise Company						✓					
John Cracknell Youth Enterprise Bank & Lee Creamer Enterprise Club		✓	✓								
New Enterprise Allowance	✓		✓								

## Geographic Coverage

### EU Funded Programmes

Programme	Hull	East Riding	North Lincolnshire	North East Lincolnshire
Humber Business Growth Hub	✓	✓	✓	✓
Humber Business Growth Hub – Finance for Growth	✓	✓	✓	✓
Humber Business Growth Hub – ICT for Growth	✓	✓	✓	✓
Humber Business Growth Hub – Business Growth Scheme	✓	✓	✓	✓
Scale-Up Business Development Programme	✓	✓	✓	✓



Programme	Hull	East Riding	North Lincolnshire	North East Lincolnshire
The Supply Chain Network	✓	✓	✓	✓
Northern Powerhouse Investment Fund	✓	✓	✓	✓
Midlands Engine Investment Fund			✓	✓
Spark Fund - Innovation Vouchers & Grants for R&D	✓	✓	✓	✓
Manufacturing Growth Programme	✓	✓	✓	✓
Exporting for Growth	✓	✓	✓	✓
Aura Innovation Centre	✓	✓	✓	✓
Flood Innovation Centre (FLIC)	✓	✓	✓	✓
Innovate Humber	✓	✓	✓	✓
Lincolnshire Technology Hubs			✓	✓
Growth Lincolnshire – Business Growth and Digital Growth Grants (GLLEP)			✓	✓
Growth Lincolnshire – Finance for Growth (GLLEP)			✓	✓
Grants4Growth - Greater Lincolnshire Local Enterprise Growth & Efficiency Programme (GLLEP)			✓	✓
Product and Process Innovation (PAPI) (YNYER)		✓		
Productivity Programme for Greater Lincolnshire (GLLEP)			✓	✓
Lincolnshire Open Research and Innovation Centre (LORIC) (GLLEP)			✓	✓
Greater Lincolnshire Agri-Food Innovation Platform (GLLEP)			✓	✓
Finance and Business Support for new and existing businesses (GLLEP)			✓	✓
Growing Graduate Enterprise (GLLEP)			✓	✓
GAIN Enterprise Growth Programme (GLLEP)			✓	✓
Building Better Supply Chains in Greater Lincolnshire (GLLEP)			✓	✓
Business Lincolnshire – Digital Development (GLLEP)			✓	✓



Programme	Hull	East Riding	North Lincolnshire	North East Lincolnshire
Scale-Up Support for Rapid Business Growth (GLLEP)			✓	✓
Smart Energy Greater Lincolnshire			✓	✓
EAFRD – Food Processing	✓	✓	✓	✓
EAFRD – Tourism Infrastructure	✓	✓	✓	✓
EAFRD – Rural Business Development	✓	✓	✓	✓
Skills Support for the Workforce	✓	✓	✓	✓
Next Level			✓	
Skills Support for the Workforce (YNYER)		✓		
Community Grants	✓	✓	✓	✓
Enterprise Europe Network	✓	✓	✓	✓
Sparc Enterprise			✓*	
Activbusiness		✓*		
Yorkshire Coast Social Enterprise Ambassadors		✓*		
Clubs Matter		✓*		
Timebank Hull & East Riding	✓*			
Hull Culture and Leisure CLLD Business Support	✓*			

\*Geographical Restrictions Apply

### Other Programmes

Programme	Hull	East Riding	North Lincolnshire	North East Lincolnshire
Growing the Humber	✓	✓	✓	✓
Business Loan Fund	✓	✓	✓	✓
Social Enterprise Humber	✓	✓	✓	✓
This Ability	✓	✓	✓	✓
Business and Intellectual Property Centre Hull	✓	✓	✓	✓



Programme	Hull	East Riding	North Lincolnshire	North East Lincolnshire
Gigabit Voucher Scheme	✓	✓	✓	✓
Sirius including Start-up Loans	✓	✓		
Chamber Acorn Fund including Start-up Loans	✓	✓		✓
Business Enterprise Fund	✓	✓	✓	✓
UK Steel Enterprise	✓	✓	✓	✓
Business Lounge Hull Central Library	✓			
Invest and Grow Loan Fund (GLLEP)			✓	✓
Growing Places Fund (YNYER)		✓		
Let's Grow North and East Yorkshire (YNYER)		✓		
Innovate UK	✓	✓	✓	✓
The Careers and Enterprise Company	✓	✓	✓	✓
John Cracknell Youth Enterprise Bank and Lee Creamer Enterprise Club	✓			
New Enterprise Allowance	✓	✓	✓	✓



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## Humber Business Growth Hub

**Project Sponsor:** Humber Local Enterprise Partnership

**Launch Date / Status:** Live

**Geographic Coverage:** Humber wide

### Support Available:

The Growth Hub, part of the Humber Local Enterprise Partnership provides quick and easy access to local and national resources along with information to support your business. Part of a Government funded network the Humber Growth Hub seeks to demystify and efficiently connect the support available to local businesses making it easier for management to concentrate on the core function of growing their business.

The Hub has a team of locally based, experienced Business Support advisors who can offer a free diagnostic service and one to one advice on a range of subjects. On request the advisors can work with clients to identify their development needs and when appropriate, assist the client broker specialist support to facilitate their development.

To complement the activity of the advisors the Growth Hub web site provides a wealth of knowledge and information to support businesses ranging from pre start up advice to improving productivity. Information, tools and templates from respected sources can be found within the knowledge centre of the site making it easy to find the answer to common questions and issues faced by businesses on a daily basis. This includes specific support relating to preparing your business for EU Exit

<https://www.humbergrowthhub.org/brexit/>

The Growth Hub has increased its range of products and services using ERDF Funding. This has enabled it to increase the number of advisors available, including a number with particular specialisms in finance and ICT, as well as offering a programme of workshops and masterclasses, alongside grant funding support. Further details are included in separate entries below.

**Website:** <https://www.humbergrowthhub.org/>

**Contact:** Growth Hub Advisors can be contacted directly as follows:

- East Riding      Chris Moore      01262 401399      [christopher.moore@eastriding.gov.uk](mailto:christopher.moore@eastriding.gov.uk)  
                         Darren Roberts      01482 880460      [darren.roberts@eastriding.gov.uk](mailto:darren.roberts@eastriding.gov.uk)
- Hull              Kevin Cassidy      01482 615388      [kevin.cassidy@hullcc.gov.uk](mailto:kevin.cassidy@hullcc.gov.uk)  
                         Lewis Symonds      01482 616947      [lewis.symonds2@hullcc.gov.uk](mailto:lewis.symonds2@hullcc.gov.uk)
- North East Lincs      Kevin Franklin      01472 252780      [kevin.franklin@e-factor.co.uk](mailto:kevin.franklin@e-factor.co.uk)  
                         Julie Fisher      01472 252780      [julie.fisher@e-factor.co.uk](mailto:julie.fisher@e-factor.co.uk)
- North Lincolnshire      Michael Lister      07891 419681      [Michael.Lister@northlincs.gov.uk](mailto:Michael.Lister@northlincs.gov.uk)  
                         Abdi Farah      01724 297330      [abdi.farah@northlincs.gov.uk](mailto:abdi.farah@northlincs.gov.uk)
- Growth Hub Manager      Jon Brunton      01482 485250      [j.brunton@humberlep.org](mailto:j.brunton@humberlep.org)



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## Humber Business Growth Hub – Finance for Growth

**Project Sponsor:** Humber Business Growth Hub (Hull City Council as accountable body)

**Launch Date / Status:** Live

**End Date:** May 2021

**Target Audience:** SMEs

**Geographic Coverage:** Humber Wide

**Support Available:**

This programme of investment readiness support is focused on enabling SME businesses to access finance. It provides an intensive Humber-wide programme of support through a network of specialist advisors and associated small grants scheme that will cover up to 40% of the eligible costs of SME beneficiary projects which will enable them to become investment ready.

The programme:

- Enables SMEs to take full advantage of the growth opportunities provided by the right package of finance
- Delivers a comprehensive programme of workshops and masterclasses
- Provides targeted grants (up to 40% of eligible costs) where part of a specific growth and investment strategy
- Assists SMEs to understand investor requirements and develop corresponding strategy/business plans
- Assists SMEs to understand and negotiate the financial support landscape
- Provides specialist support in relation to company growth plans
- Supports the assembly of tailored packages of finance to aid SME growth and expansion
- Grows awareness and understanding of the various finance options available including equity finance
- Signposts to other relevant support, expertise and development opportunities

**Website:** <https://www.humbergrowth.co.uk/>

**Contact:** [business.investment@hullcc.gov.uk](mailto:business.investment@hullcc.gov.uk) or 01482 612612 or 01482 615359

Programme Manager – Phil Hall on 01482 613188, 07925 036081 or [phil.hall@hullcc.gov.uk](mailto:phil.hall@hullcc.gov.uk)



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## Humber Business Growth Hub - ICT for Growth

**Project Sponsor:** Humber Business Growth Hub (Hull City Council as accountable body)

**Launch Date / Status:** Live

**End Date:** May 2021

**Target Audience:** SMEs

**Geographic Coverage:** Humber Wide

### Support Available:

The three year scheme provides a programme of interventions aimed at enabling SMEs in the Humber to create and/or adopt new products and processes, improve productivity and business resilience by utilising ICT more effectively to support business growth.

It encourages and supports the uptake of digital technologies, builds business confidence in the use of such technologies and extends understanding of how digital technologies can be employed to solve business problems and deliver increased business competitiveness. This is achieved by the following activities:

- One-to-one advice to determine the needs of the client and to develop an action plan of support required to achieve the objectives
- A comprehensive programme of workshops / masterclasses, delivered by industry experts
- Voucher support to SMEs based on ICT projects identified through one-to-one advice and support from specialist ICT Advisors

The programme also offers a New Start ICT grant to eligible SMEs less than 12 months old to help towards ICT related business start-up costs, for example getting connected to superfast broadband services (minimum of 30mbps). £1,000 grants available for projects totalling £2,000 - £2,500 (for larger projects the general ICT for Growth Grants may be more appropriate). Grant Support under this strand includes:

- New or upgraded connectivity (30mbps+) including purchase of associated IT equipment e.g. routers, Wi-Fi boosters etc. initial 12 months contract costs
- ICT Back- Up System
- Specialist Software e.g. Microsoft Office, Accounting etc
- Purchase of 1 PC or 1 Laptop
- 1<sup>st</sup> Time Website or basic E-Commerce, Domain Name, 1<sup>st</sup> year Hosting
- Digital Marketing (PPC, SEO, Analytics)
- Printer

Other ICT related costs can be considered – please contact one of the team to discuss your proposed grant project.

**Website:** <https://www.humbergrowth.co.uk/>

**Contact:** [business.investment@hullcc.gov.uk](mailto:business.investment@hullcc.gov.uk) or 01482 612612 or 01482 615359

Programme Manager – Phil Hall on 01482 613188, 07925 036081 or [phil.hall@hullcc.gov.uk](mailto:phil.hall@hullcc.gov.uk)



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## Humber Business Growth Hub – Business Growth Scheme

**Project Sponsor:** Humber Business Growth Hub (Hull City Council as accountable body)

**Launch Date / Status:** Live

**End Date:** May 2021

**Target Audience:** SMEs

**Geographic Coverage:** Humber Wide

**Support Available:**



The scheme currently provides the following enhanced offer as part of the Humber Business Growth Hub:

- **one-to-one support** through a dedicated network of business advisors
- a comprehensive programme of **workshops / masterclasses**, delivered by industry experts across a range of topics
- a small **grants scheme** that covers up to 40% of eligible costs of additional consultancy support for projects identified through one-to-one advisor support
- **Scale-up Business Development Programme**, which provides a targeted programme of support for leaders of growth business (see separate entry)
- **Supply chain** activity in conjunction with East Riding of Yorkshire Council's Supply Chain Network programme (see separate entry)
- **Sector Development** including support tailored to specific sectors including a **Social Enterprise Accelerator** Pilot
- **Digital Resources** – suite of webinars, online content, masterclasses available through the Growth Hub Website

**Website:** <https://www.humbergrowth.co.uk>

**Contact:** [business.investment@hullcc.gov.uk](mailto:business.investment@hullcc.gov.uk) or 01482 485274

Programme Manager – Jon Brunton [j.brunton@humberlep.org](mailto:j.brunton@humberlep.org) or 01482 485250





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## Scale-Up Business Development Programme

**Project Sponsor:** Humber Business Growth Hub – delivered by Winning Pitch

**Launch Date / Status:** Live

**End Date:** May 2021

**Target Audience:** SMEs employing 20+ people

**Geographic Coverage:** Humber Wide

**Support Available:**

The programme can offer a package of fully funded support tailored to the specific needs of the business, comprising some / all of the following:



- **Scale-up masterclasses** - Rapidly scaling a business such that it grows exponentially is especially challenging. These half-day events deliver a new specialist set of power tools that help overcome the most common growth constraints - showcasing practical techniques, converting ambitious strategic intent into a profitable operational reality
- **Peer-to-peer board networks** - presenting a new approach to tackling the challenges of scaling a business, by pooling the experience and expertise of other ambitious Humber business owners within a confidential professional forum. You will build a new network of objective trusted advisors who think and act as you do, and the shared wisdom and experiences of a local group and their combined network will help make “it” happen
- **“WOW” leadership events** – Local Humber based leadership heroes provide a unique insight to their scale-up journey and share their experiences of the pitfalls to avoid when scaling your business and how to scale without limits
- **1-2-1 coaching support** - from a team of highly experienced and proven high growth entrepreneurs including opportunities to learn from like-minded people who have been on a similar growth journey. The coaching support is tailored to focus on the specific growth constraints facing your business right now
- **Growthology Online Playbook** – an online learning platform providing 24/7 access to downloads of learning materials, growthology toolkits, webinars, “how to” guides and templates.

As a leader of a Humber based business, you’ll know this programme is for you if:

- You and your team are totally committed to rapidly growing your business
- Your business requires specialist consultancy and advice to help overcome the challenges associated with rapidly scaling up
- You recognise that you may have to up-skill you and your team in order to successfully grow the business
- Your business needs to tap into the high growth business support in order to expand internationally and find the funds to fuel this growth

**Website:** <https://www.humbergrowth.co.uk/scale-up-business-development-programme>

**Contact:** [bgs@humberlep.org](mailto:bgs@humberlep.org) or 01482 485274



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## The Supply Chain Network

**Project Sponsor:** East Riding of Yorkshire Council

**Launch Date / Status:** Live

**End Date:** Ongoing

**Target Audience:** SMEs and Businesses in Humber and YNYER LEP areas

**Geographic Coverage:** Humber Wide

**Support Available:**

Linking your business to supply chain opportunities and supporting business growth

The Supply Chain Network has been created to raise the aspirations of SMEs in the region by helping them to identify supply chain opportunities and ensure that they are well equipped and supported to put them in the best position to secure them.

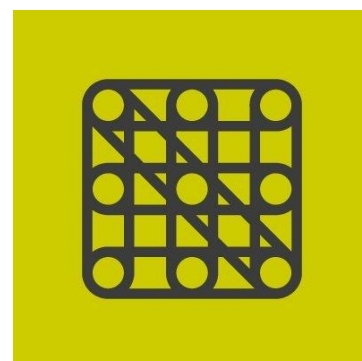
The Supply Chain Network will ensure that, as well as helping businesses to identify and access opportunities in the regional supply chain, they can also access the support and information, they need to increase their chances of success when it comes to competitive tenders.

The Supply Chain Network is able to identify potential barriers by providing businesses with access to:

- The latest information through news round-ups from a range of sectors and email alerts
- An independent review with 1-2-1 tailored support to offer a diagnostic report on your company
- Specialist consultancy advice, offering knowledge of supply chains, sectors and industries
- Workshops and events programmes to build on specialist knowledge bases and support delivery against tender expectations
- Grants and financial assistance to support supply chain growth

**Website:** <https://www.thesupplychainnetwork.co.uk/>

**Contact:** The Supply Chain Network Team on [01482 391 640](tel:01482391640) or [supplychain@eastriding.gov.uk](mailto:supplychain@eastriding.gov.uk)



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## Northern Powerhouse Investment Fund

**Project Sponsor:** British Business Bank

**Launch Date / Status:** February 2017

**End Date:**

**Target Audience:**

- New start-ups
- Early stage companies
- Fast-growing small businesses
- Established SMEs
- Small businesses looking to relocate in the North of England
- Businesses unable to source funding from banks or investors



 Delivered by British Business Bank

**Geographic Coverage:** Humber wide (as well as the other 9 Local Enterprise Partnerships in the North West, Yorkshire and The Humber & Tees Valley)

### **Support Available:**

£400m+ of funding is available for SMEs in the Northern Powerhouse Investment Fund area providing micro-finance, debt and equity investment aimed at creating sustainable economic activity through supporting new and growing businesses

### Microfinance

- For start-up or existing business
- Loans of £25k - £100k
- Example deals include:
  - Working capital
  - Funding expansion projects
  - Financing commercial premises
  - Asset acquisitions

### Debt Finance

- For businesses that can demonstrate growth potential
- Business loans from £100,000 - £750,000
- Example deals include:
  - Working capital
  - Hire a new team
  - Purchase new machinery
  - Move to larger commercial premises

### Equity Finance

- Early stage or late stage equity funding
- For businesses with ambitious plans or large start-ups with high growth potential
- From £50,000 - £2million
- Example deals include:



- 
- Growth capital
  - Working capital
  - Capital Expenditure
  - Relocation

The fund managers appointed to manage the Northern Powerhouse Investment Fund are:

- Microfinance: Business Finance Solutions & MSIF, Finance for Enterprise & Business Enterprise Finance
- Business Loans: FW Capital and Enterprise Ventures
- Equity Finance: Maven Capital Partners and Enterprise Ventures

**Website:** [www.npif.co.uk](http://www.npif.co.uk)

**Contact:**

For Microfinance contact: Tim Daniels, Finance for Enterprise [tdaniels@finance-for-enterprise.co.uk](mailto:tdaniels@finance-for-enterprise.co.uk) or 0333 014 3455 / 07786 382822

For Debt Finance contact:

Paul Arthur, Investment Manager, Mercia Asset Management PLC, [paul.arthur@mercia.co.uk](mailto:paul.arthur@mercia.co.uk) or 07788 272 366

Ian Atkinson, Investment Manager, Enterprise Ventures [ia@evgroup.uk.com](mailto:ia@evgroup.uk.com) or 07540 014911 or 03450 948886

For Equity Finance contact: Simon Crabtree, Investment Manager, Enterprise Ventures [sc@evgroup.uk.com](mailto:sc@evgroup.uk.com) or 07725 218593 or 03450 948886

Partnership Manager - [mark.wilcockson@british-business-bank.co.uk](mailto:mark.wilcockson@british-business-bank.co.uk)



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## Midlands Engine Investment Fund

**Project Sponsor:** British Business Bank

**Launch Date / Status:** Live

**End Date:**

**Target Audience:**

- New start-ups
- Early stage companies
- Fast-growing small businesses
- Established SMEs
- Small businesses looking to relocate
- Businesses unable to source funding from banks or investors



 Delivered by British Business Bank  
Financing growth for Midlands businesses

**Geographic Coverage:** North and North East Lincolnshire, Lincolnshire (as well as the other 8 Local Enterprise Partnerships in the Midlands)

### **Support Available:**

£250m+ of funding is available for SMEs in the Midlands Engine Investment Fund area four different funding options designed to plug gaps in the provision of commercially available finance, ranging from £25,000 loans to £2million equity investments.

Investment packages are open to businesses in all sectors, from IT/Technology to manufacturing. If you can demonstrate growth potential, it's possible your business will be eligible. The funding options available can act as the boost your business needs, for example by:

- funding expansion projects
- leasing new commercial premises
- making asset acquisitions
- hiring a new team
- purchasing new machinery or equipment
- exporting abroad
- filling gaps in working capital

### Proof of Concept

- Early stage equity funding
- Up to £750,000
- For businesses looking to get their product off the ground

### Small Business Loans

- £25,000- £150,000
- For new or growing businesses

### Debt Finance

- For businesses that can demonstrate growth potential
- Business loans from £100,000 - £1.5m



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## Equity Finance

- Later stage equity funding
- For businesses with ambitious plans for growth
- Up to £2million

**Website:** [www.meif.co.uk](http://www.meif.co.uk)

### **Contact:**

Enterprise Loans East Midlands – MEIF Small Business Loans fund  
Neil Millington, Loan Fund Manager – [nmillington@first-enterprise.co.uk](mailto:nmillington@first-enterprise.co.uk)

Maven Capital Partners – MEIF Debt fund  
Jonathan Lowe, Investment Director – [jonathan.lowe@mavencp.com](mailto:jonathan.lowe@mavencp.com)

Mercia Fund Managers – MEIF Early Stage Equity fund  
Sandy Reid, Investment Manager – [Sandy.Reid@merciatech.co.uk](mailto:Sandy.Reid@merciatech.co.uk)

Foresight Group – MEIF Equity fund  
Ray Harris, Fund Principal – [RHarris@ForesightGroup.eu](mailto:RHarris@ForesightGroup.eu)

British Business Bank  
Lewis Stringer, MEIF Senior Relationship Manager - [lewis.stringer@british-business-bank.co.uk](mailto:lewis.stringer@british-business-bank.co.uk)



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## Spark Fund - Innovation Vouchers and Grants for R&D

**Project Sponsor:** University of Hull

**Launch Date / Status:** April 2017

**End Date:**

**Target Audience:** SMEs, particularly those in LEP Priority Sectors

**Geographic Coverage:** Humber, York and North Yorkshire

**Support Available:**

The Innovation Vouchers programme will encourage and stimulate demand from SMEs to engage in innovation activity and access the expertise on offer from the knowledge base. It will help build the innovation capacity of SMEs by supporting proof of market and technical feasibility studies, early stage proof of concept and prototyping work as well as intellectual property protection. The 'wrap-around' support will provide a framework for subsequent commercialisation of the innovation supported via the innovation voucher.

The Grants for Research and Development (R&D) and Grants for Low Carbon R&D schemes support R&D in growth oriented SMEs seeking to improve productivity and enhance competitiveness through developing and commercialising new, innovative products and services. Grants will be awarded to support proof of concept, advanced prototyping and technical developments to take products nearer to market. SMEs will benefit from access to leading academic/technical expertise, specialist research facilities and equipment. Grants will build on work initiated through the linked innovation vouchers scheme.

Grants available:

Innovation Vouchers – up to £20k

Grants for R&D – up to £50k

Low Carbon Grants for R&D – up to £50k

**Website:** [www.spark-fund.co.uk](http://www.spark-fund.co.uk)

**Contact:** [enquiries.spark-fund@hull.ac.uk](mailto:enquiries.spark-fund@hull.ac.uk), 01482 466106 or online at [www.spark-fund.co.uk/contact](http://www.spark-fund.co.uk/contact)

Programme Manager - Pauline Mitchell on [p.a.mitchell@hull.ac.uk](mailto:p.a.mitchell@hull.ac.uk) or 01482 462167



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## Manufacturing Growth Programme

**Project Sponsor:** Economic Growth Solutions

**Launch Date/ Status:** Live

**End Date:**

**Target Audience:** SME Manufacturers



**Geographic Coverage:** Humber wide (as well as Greater Lincolnshire, Leeds and Sheffield City Regions)

### Support Available:

The programme provides free advice and support to manufacturing SMEs to make improvements by identifying, understanding and removing the barriers affecting their business.

If you are a manufacturing SME, you'll be teamed with a local growth manager with years of industry experience.

You and your senior leadership team will also have access to a targeted coaching tool called GROWTHmapper that allows you to benchmark your business against competitors and identify ways for your company to grow. Developed especially for manufacturers, it gives a clear assessment of the biggest opportunities, and challenges, you face in achieving your high growth potential.

The information will be used to develop a bespoke business improvement action plan with your growth manager who will work with you to achieve your goals and support with improvement grants.

The Manufacturing Growth Manager will:

- Identify opportunities and create plans for growth and improvement
- Work with the best industry experts to implement those plans
- Cover up to 43% of the implementation costs through an improvement grant
- Help you make new connections to maximise opportunities for growth

**Website:** <http://www.manufacturinggrowthprogramme.co.uk>

**Contact:** David Ledbury [david.ledbury@egs.live](mailto:david.ledbury@egs.live) or 07790 358503

Neil Harriman: [Neil.Harriman@egs.live](mailto:Neil.Harriman@egs.live) or 07790 358637





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## Exporting for Growth

**Project Sponsor:** Department for International Trade (Enterprise Growth Solutions)

**Launch Date / Status:** Live

**End Date:**

**Target Audience / eligibility:** SMEs – both first time exporters and those already exporting who are looking to grow their international markets. Applicants must be working with the DIT, projects must fit with their Export Strategy and create job opportunities.



Department for  
International Trade

**Geographic Coverage:** Humber wide (as well as Leeds and Sheffield City Regions)

### Support Available:

- 12 Hours one to one support
- 60% Grant - minimum £1,000

Eligible expenditure includes:

- Costs of getting to the target country and in-country accommodation
- Entrance to exhibitions/trade fairs and shipping of any associated products - including cost of the stand and associated fittings
- Design and production and printing of international marketing materials specifically for target markets
- Internationalisation of website, translation, creation of social media profiles, SEO
- Consultancy relating to patents, trademarks or copyright
- Product registration relating to international markets
- International market research (excluding OMIS)
- Consultancy to help develop your export strategy
- Mentoring / consultancy for language and cultural awareness
- Export professional training and language training for target countries

Other requirements:

- One quote must be received for each item
- Only one application is permitted
- We are looking to support activity that would not have been possible without this support
- We are looking to support businesses who will be able to create jobs
- Activities supported must be NEW
- No retrospective funding is provided all activities must be approved before costs are incurred or bookings/reservations are made
- Your business must be a SME
- You must not have exceeded EU De Minimis funding levels
- If your business is older than three years old and the total accumulated losses are greater than half of the share capital – please make us aware
- Please allow typically 10 working days for an application to be approved.

**Website:** [www.gov.uk/dit](http://www.gov.uk/dit)



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**Contact:**

Hull & East Riding

**Sharon Stathers** T: +44 (0) 7921 353728

E: [sharon.stathers@mobile.trade.gov.uk](mailto:sharon.stathers@mobile.trade.gov.uk)

North & North East Lincolnshire

**Duncan Slater** T: +44 (0) 7881 266270

E: [duncan.slater@mobile.trade.gov.uk](mailto:duncan.slater@mobile.trade.gov.uk)



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## Aura Innovation Centre



**Project Sponsor:** University of Hull

**Launch Date/ Status:** Services are live. Aura Innovation Centre to open late 2019

**End Date:** Ongoing

**Target Audience:**

- SMEs and large businesses within the renewables and low carbon industry
- Businesses looking to reduce their carbon foot print and deliver clean growth through developing new products or processes

**Geographic coverage:** ERDF funding Humber LEP area

**Support available:**

The Aura Innovation Centre (AIC) will encourage innovative thinking; creating a place where collaboration happens to kick-start the low carbon energy supply chain in Britain's 'energy estuary'. When completed at the end of 2019 the AIC will bring together businesses to develop through innovation a robust and sustainable low carbon energy cluster in the region.

Prior to the Centre opening the AIC's Innovation Managers can facilitate support to businesses to develop new products, from initial idea to prototype, to help businesses enter new markets and supply chains, plus, bring new products to market.

The AIC team will draw widely upon the expertise, skills and resources of the University of Hull in the direct delivery of the bespoke product innovation/development service. The content and structure will vary according to each beneficiary's needs but a "typical" package is likely to consist of utilisation of one or more pieces of specialist equipment (located either within the Centre itself or on campus) together with "wrap around" innovation support as outlined above.

In addition to specialist consultancy, the University of Hull will also assist SMEs to demonstrate the viability of new low carbon products e.g. through proof of concept and prototyping support as well as materials testing and controlled field trials, and supporting commercialisation efforts to take new products to market e.g. supporting patent applications, proof of market research and sourcing appropriate development funding.

The University is working on an average total cost for such a package of support of circa. £10,000 per beneficiary. This will comprise a combination of staff time and materials costs as well as facilities and equipment charges. As referenced above, each support package will be specifically tailored to the innovation needs of the business and may include one or a combination of the following:

- Technical feasibility studies
- New materials testing and evaluation
- New product/process development
- Proof of concept and proof of principle work
- Product prototyping and rapid prototyping
- Process improvements and systems integration support
- At-scale and full-scale product testing, including support for in-situ and field trials



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- Intellectual property advice and support e.g. IP landscaping and brokering access to specialist IP and legal support
  - Support for the early stage commercialisation of new low carbon/offshore wind technologies
  - Sector advice (on R D & I)
  - Networking support and introductions (around R D & I support/opportunities)
  - Supply chain mapping and development (R&D/new products etc.)
  - Industry events
  - Business seminars, conferences and specialist workshops
  - Helping secure further innovation funding and investor readiness support (e.g. business plan development, investor pitches etc.)
  - Helping companies to understand and navigate the innovation support landscape and signposting accordingly
  - Proof of market and market testing

**Website:** [www.aurawindenergy.com](http://www.aurawindenergy.com)

**Twitter:** @AuraLowCarbon

**Contact:** Anthony Harford on [anthony.harford@hull.ac.uk](mailto:anthony.harford@hull.ac.uk) or 07960 908697 or Dave Dawson on [d.dawson@hull.ac.uk](mailto:d.dawson@hull.ac.uk) or 07970 964193



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## Flood Innovation Centre (FLIC)



UNIVERSITY  
OF HULL

FLOOD RESILIENCE  
INNOVATION CENTRE

**Project Sponsor:** University of Hull

**Launch Date/ Status:** Live

**End Date:** December 2021

**Target Audience:** Humber based SMEs (primarily those with a business incentive to develop flood mitigation solutions e.g. Transportation Services, Utilities, Advanced Manufacturing, Construction, Energy & Renewables, Logistics, ICT and Financial Services etc)

**Geographic Coverage:** Humber LEP area (Hull, East Yorkshire, North and North East Lincolnshire)

### Support Available:

The FLIC project will provide bespoke research and collaborative innovation services to local SMEs, to support the development of innovative flood resilience products, processes and solutions.

A collaborative diagnostic process will identify the SME's Research and Development requirements and then connect them directly into the University's climate change research expertise. The aim being to optimise the design, test and prototyping of high-quality flood products and solutions and to build SME innovation capacity.

**Website:** <https://www.hull.ac.uk/work-with-us/research/institutes/energy-and-environment-institute.aspx>

**Contact:** [flic@hull.ac.uk](mailto:flic@hull.ac.uk) or 01482 462275

Project Manager: Pip Betts - [pip.betts@hull.ac.uk](mailto:pip.betts@hull.ac.uk)



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## Innovate Humber

**Project Sponsor:** Hull Culture and Leisure Ltd

**Launch Date / Status:** Contract starts 01 December 2019 - launching January 2020

**End Date:** August 2022

**Target Audience:** SMEs, Local Entrepreneurs, Start-Ups and Established businesses across the Humber region



**Geographic Coverage:** Humber-wide

### Support Available:

- Workshops and events to encourage innovation and the development of new products and services
- Support and guidance on protecting and commercialising your Intellectual Property
- Support and guidance on Patents
- Connecting businesses with research partners
- Specialist information resources such as Market Research reports, British Standards Online and other business information tools
- Networking opportunities

**Contact:** Michelle Alford or Christine Hill on 01482 614282/4285 or [innovatehumber@hcandl.co.uk](mailto:innovatehumber@hcandl.co.uk)

**Website:** [https://www.hcandl.co.uk/libraries/Innovate Humber \(Live from December 2019\)](https://www.hcandl.co.uk/libraries/Innovate%20Humber%20(Live%20from%20December%202019))



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## Lincolnshire Technology Hubs

**Project Sponsor:** University of Lincoln, Mortons Media Group Ltd

**Launch Date/ Status:** Live

**End Date:**

**Target Audience:** Business to qualify for the free support should be SMEs with businesses based in Greater Lincolnshire. Certain sector restrictions also apply.

**Geographic coverage:** North & North East Lincolnshire and Lincolnshire



### Support available:

Try out the latest technology, see how it can help your business and get access to free business support.

The Technology Hubs provide an environment where businesses are given the opportunity to use state-of-the-art equipment, as well as having the option to take advantage of workshops and other advice. The hubs can help you to create a prototype product, develop a new service or provide a greater level of detail to help improve your production lines.

#### Horncastle Hub

- 3D printers, 3D colour scanners and a laser cutter
- UV printer, 2 and 4 axis milling machines
- Oculus 1 Rift virtual reality glasses and Go Pro 360
- Workshops and advice on how to use the equipment or approach your project
- The chance to test drive cutting edge technology to see how it would benefit your business

#### Designblok Hub

- 3D printers, 3D colour scanners, laser cutting,
- CNC milling and CNC routing
- Access to 3D fabrication technology with expert guidance across a number of industry sectors
- Free workshops to show how to use the equipment
- Access to 12 hours free business advice or one-to-one support to help improve your business or help with the integration of new technology, tailored to the needs of each business

#### MoCap Hub

- Professional movement analytics and filming with high speed/3D video
- Technology outreach, consultancy and business support for human movement, equipment modification and industry production methods
- Working closely with Designblok to inform the human-equipment interaction

**Website:** <https://www.businesslincolnshire.com/explore/funding/search/lincolnshire-technology-hubs/>



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**Contact:** Horncastle Technology Hub at Mortons Media Group Ltd, Media Centre, Morton Way, Horncastle LN9 6JR on 01507 529345 or by email on [technology@mortons.co.uk](mailto:technology@mortons.co.uk)

Lincoln Technology Hub which is part of the Designblok at the University of Lincoln, School of Design, Brayford Pool, Lincoln, LN6 7TS on 01522 835097 or by email on [designblok@lincoln.ac.uk](mailto:designblok@lincoln.ac.uk)

Motion Analysis Technology Hub located within the School of Sport and Exercise Science, at the University of Lincoln, Brayford Pool, Lincoln, LN6 7TS on 01522 835396 or by email [FMulloy@lincoln.ac.uk](mailto:FMulloy@lincoln.ac.uk)





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## Growth Lincolnshire – Business Growth and Digital Growth Grants (GLLEP)

**Project Sponsor:** Business Lincolnshire

**Launch Date / Status:** Live

**End Date:**

**Target Audience:** SMEs

**Geographic Coverage:** North and North East Lincolnshire and Lincolnshire



### Support Available:

Businesses may be able to access one of our grants, this programme offers grants ranging from £1,000 - £10,000 and can contribute between 40% and 50% of your overall costs. In order to qualify, your business must meet certain criteria and be located in the Greater Lincolnshire area and must have discussed and agreed any activity with a Business Lincolnshire adviser.

The grants are available through two separate strands, as detailed below (please note that a business is only able to access one of the grant streams):

### Lincolnshire Growth Hub Business Growth Grant (Enterprise)

To purchase items such as equipment, software and specific consultancy support not available through programmes operating in the GLLEP area.

Capital Grants between £1,000 - £10,000 at 40% grant / 60% match

Revenue Grants between £1,000 - £10,000 at 50% grant / 50% match

### Lincolnshire Growth Hub SME Digital Growth Grant (DGG)

To help fund the implementation of internal ICT solutions such as e-commerce platforms, website, cloud data storage storage solutions, or digital management systems.

The fixed grant amount is £1,000 with an intervention rate of 50% in all cases.

**Website:** <https://www.businesslincolnshire.com/explore/funding/search/growth-lincolnshire-business-growth-and-digital-growth-grants-gllep/>

**Contact:** To book an appointment with an advisor please follow the link below:  
<https://www.businesslincolnshire.com/contact/>



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## Growth Lincolnshire – Finance for Growth (GLLEP)

**Project Sponsor:** Business Lincolnshire

**Launch Date / Status:** Live

**End Date:**

**Target Audience:** SMEs

**Geographic Coverage:** North and North East Lincolnshire and Lincolnshire



### Support Available:

Support to help SMEs to understand the options available to fund planned growth, decide on the most appropriate type of funding or find the right funding provider.

Specialist advisors available through the programme can also help businesses present the best funding application possible to get the right documentation in place to apply for growth funding, improving their chances of success.

Grant funding is also available to support projects that create new jobs or significantly increase turnover. Grants range from £1,000 to £10,000 and can contribute between 40% and 50% of the overall project value.

**Website:** <https://www.businesslincolnshire.com/explore/funding/search/growth-lincolnshire-finance-for-growth-gllep/>

**Contact:** Russell Copley [rcopley@greenborough.com](mailto:rcopley@greenborough.com) 01522 837269 or Michelle Davis [mdavis@greenborough.com](mailto:mdavis@greenborough.com) 01332 608243



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## Grants4Growth – Greater Lincolnshire Local Enterprise Growth & Efficiency

### Programme

**Project Sponsor:** South Holland District Council

**GLLEP ESIF Investment:** £1.35 million

**Launch Date / Status:** Live

**End Date:**

**Target Audience:** SMEs



**Geographic Coverage:** North Lincolnshire, North East Lincolnshire and Lincolnshire

### Support Available:

Grants4Growth is a programme of free, confidential and impartial business support for eligible SME's who are Investment Ready. It provides practical help and financial assistance to help reduce costs and increase competitiveness and resilience.

Capital grants are available up to a maximum of 28% of the eligible capital spend on initiatives that promote business growth, help create jobs and improve the efficiency of your operation. The minimum grant available is £1,000.

Capital Grants are available for businesses wanting to:

- Invest in technology or processes that facilitate growth, improve resilience and create jobs
- Drive forward efficiency initiatives in the form of waste, water or energy efficiency, recovery or reduction
- Invest in technology and new processes

**Website:** <http://grants4growth.sholland.gov.uk>

**Contact:** Deborah Futter on 01775 764813 or [grants4growth@sholland.gov.uk](mailto:grants4growth@sholland.gov.uk)



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## Product and Process Innovation (PAPI) – YNYER



**Project Sponsor:** University of York

**Launch Date / Status:** Live

**End Date:**

**Target Audience:** SMEs engaged with the following sectors:

- Bioscience
- Digital & creative media
- Electronic-based
- Food and drink
- Health and social care
- Manufacturing using biological & chemical materials

**Geographic Coverage:** East Riding (York and North Yorkshire)

**Support Available:**

### Grants

Support for small businesses in York, North Yorkshire and East Riding to improve their products and processes by providing grants for equipment which enables innovation:

- 40% grant for equipment that enables innovation, up to a value of £20k
- Expert business development support to help develop funding proposals
- Guidance and advice available at every step of the application process from an experienced team

All purchased equipment must remain located in the York, North Yorkshire and East Riding region so as to contribute to the regional economy. Mobile assets, such as vehicles, are specifically listed as ineligible for ERDF funding as they can easily be used out of region.

General office equipment and consumables are ineligible for funding as they may not be 100% allocated to the funded project activity and/or not directly related to the generation of project outputs.

The application process is in two stages, EOI and Full Application. If the EOI passes the eligibility assessment, the company will be asked to complete a Full Application for submission and assessment. The PAPI project team will work with the business to develop a full application.

Applications are assessed at regular intervals by an appraisal panel. The panel assess the applications based on their innovation capacity and impact on the business.

### Innovation Workshops (2 day funded programme)

The programme provides access to high-quality, practical, real-world innovation support and expertise through its innovation workshops. Each workshop is delivered over 2 non-consecutive days to allow time for reflection and development of an innovation plan for the business. Places are limited to ensure that each business receives support that is tailored to meet its specific needs.



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Participants will benefit from specialist seminars; practical, real-world expertise and tools and the development of an innovation plan tailored to their business.

Content includes: types of innovation; strategies for innovation growth; dynamics of change and risk and reward and financial planning.

#### Innovation Roadshows

The Programme also runs a range of free Innovation Roadshows designed to help businesses innovate and grow. They provide the opportunity to meet new potential clients and business support organisations, and hear from local businesses that have benefited from funding opportunities - all over breakfast. Details of forthcoming roadshows are available at the link below.

**Website:** <http://www.papi.org.uk>

**Contact:** [papi-project@york.ac.uk](mailto:papi-project@york.ac.uk) or 01904 328080



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## Productivity Programme for Greater Lincolnshire

**Project Sponsor:** University of Lincoln

**Launch Date / Status:** Sept 2016

**End Date:**

**Target Audience:** SMEs

**Geographic Coverage:** North and North East Lincolnshire, Lincolnshire

### Support Available:

**Productivity Vouchers** - Provide SMEs with access to the University's expertise, technical support, academic know-how and specialist equipment and facilities. Fully funded through the programme, business receive up to 16 days of dedicated support from one or more academic. Support could include product development, feasibility studies, product/market testing, design or development of an idea.

**Productivity Grant** - Grants from £1k - £10k, which we ask you to 50% match are available to SMEs which can be used for a whole range of activity which could include buying the services of third party specialists to help with capability/capacity gaps (e.g. Patent attorney, technical specialist). The grant could contribute towards the purchase of small capital equipment, such as tools or systems to support business productivity improvements, development of new systems e.g. modelling software and costs associated with product or services development – design reviews, focus groups, market surveying or testing, prototypes etc.

**Internships** - Does your company need a fresh injection of talent? Through the internship scheme if you employ someone who has graduated in the last 3 years on a minimum 3-month contract, then you could be eligible for £1.5k towards his or her costs.

**Growing Graduate Enterprise** - Support for recent graduates and postgraduates to start up in business, assisting them to develop their creative, entrepreneurial ideas into a growing, profitable business, through both workshops and grant funding.

**Business Support** - We offer businesses free 12 hours of advice and support with specialist advisors, which includes business planning, marketing, financial readiness and access to Business Angel support.

**Website:** [www.lincsinnovation.co.uk](http://www.lincsinnovation.co.uk)

**Contact:** [productivity@lincoln.ac.uk](mailto:productivity@lincoln.ac.uk) or 01522 837200



UNIVERSITY OF  
**LINCOLN**



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## Lincolnshire Open Research & Innovation Centre (LORIC)



**Project Sponsor:** Bishop Grosseteste University

**Launch Date / Status:** Live

**End Date:**

**Target Audience:** SMEs

**Geographic Coverage:** North and North East Lincolnshire and Lincolnshire

### Support Available:

This programme enables business and other organisations to make the most effective uses of rapidly expanding Open Data Research and Innovation (Open DRI). It connects researchers and doctoral students with business, social innovation/enterprise, and public sector partners to work on collaborative innovation projects which create new economic value. The project will:

- **Develop Innovation projects** with partners to research & develop new solutions which address shared problem & opportunity areas
- **Support Skills development** in advanced research, translation, innovation project management and implementation into organisations;
- **Leadership for innovation** in entrepreneurship & social enterprise
- **Translate HE Research** into innovation projects, start-up businesses and social enterprises with innovation leadership from graduates
- **Educate and train** SMEs, social enterprises, public organisations, educators and other in the effective applications of Open data, research and innovation for better decision-making
- **Increase investments** into research and innovation projects in Lincolnshire from all sources

**Website:** <http://www.bishopg.ac.uk>

**Contact:** Katya Bozukova - [katya.bozukova@bishopg.ac.uk](mailto:katya.bozukova@bishopg.ac.uk)



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## Greater Lincolnshire Agri-Food Innovation Platform (GLAFIP)

**Project Sponsor:** University of Lincoln

**Launch Date / Status:** Live

**End Date:**

**Target Audience:** High Tech SMEs in the Agri-food supply chain

**Geographic Coverage:** North and North East Lincolnshire and Lincolnshire



### Support Available:

Support for SMEs in the Agri-Food Supply chain, those who grow or manufacture food & drink products. Support is available for research, trials, New Product Development, training and specialist business advice from recognised industry experts.

Focussed on helping Lincolnshire businesses to innovate, this project aims to provide support from concept to launch; covering areas such as food waste, security, provenance and safety, including microbiology and chemistry, packaging and labelling, automation and product and process innovation, through the supply chain.

Businesses have access to research, knowledge transfer and business support through the University of Lincoln's National Centre for Food Manufacturing (NCFM) and the Lincoln Institute for Agri-Food Technology (LIAT) and Grimsby Institute's Food Refrigeration & Process Engineering Research Centre.

Depending on your project, the following facilities /expertise to support innovation in your business can be available:

- Chemistry laboratory
- Food microbiology laboratory
- Food preparation rooms
- Test kitchen
- Sensory suite
- Learning resource centre
- Computer Science
- Engineering
- Robotics and automation
- Consumer trends
- Conference, seminar and board rooms

**Website:** [www.lincoln.ac.uk/holbeach](http://www.lincoln.ac.uk/holbeach)

**Contact:** Emma Seamer - [eseamer@lincoln.ac.uk](mailto:eseamer@lincoln.ac.uk)





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## Finance and Business Support for New and Existing Businesses (GLLEP)

**Project Sponsor:** NBV Enterprise Solutions Ltd

**Launch Date / Status:** Live

**End Date:**

**Target Audience:** SMEs – pre and new start businesses

**Geographic Coverage:** North and North East Lincolnshire and whole of the East Midlands



### Support Available:

Ideal for pre-start /new start businesses, the project offers a three day training programme focused on understanding enterprise and business planning. The project also offers ongoing mentoring.

There is also one-to-one mentoring support available for trading businesses, as well as access to networking events. There is a minimum 12 hours of support available.

There is also a Grant for Enterprise/Grant for New Business that can provide:

- 25% grant - Min. £1,000 - Max. £2,500
- Capital or Revenue
- Retail companies and other EU restricted companies are not eligible

**Website:** [www.nbv.co.uk](http://www.nbv.co.uk)

**Contact:** [enquiries@nbv.co.uk](mailto:enquiries@nbv.co.uk) or 0844 887 2568



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## Growing Graduate Enterprise

**Project Sponsor:** Greenborough Management / University of Lincoln

**Launch Date / Status:** Live

**End Date:** 31/08/2022

**Target Audience:** Graduate Entrepreneurs – pre and new start business



### Support Available:

Growing Graduate Enterprise is an enhanced business start-up and growth programme aimed at supporting Lincolnshire's graduate talent (graduates from Lincoln's Universities and graduate residents in Lincolnshire having graduated elsewhere), to make the most of their academic and entrepreneurial abilities. Support available ranges from 'light touch' development needs analysis through to more intensive support such as coaching/mentoring, tailored support as well as information advice and guidance.

### Support offered:

- 1:1 Mentoring and support
- Group training including Workshops and Bootcamps
- £2,500 funding (split into 2 payments of £1,000 and £1,500)
- Individual needs assessment leading to targeted action plan and support
- A minimum of 24 hours of support for each individual on the scheme

### Eligibility Criteria:

- A graduate or someone who will have graduated within the last three years, before their business start date
- A final year student who will have graduated before their business start date (will not be starting their business until they have graduated)
- Have confirmed that they have not yet commenced trading with their business idea
- Have confirmed that they have no visa restrictions which prevent them from legally setting up a business in the UK
- Intend to start a business during the placement period in the Greater Lincolnshire area
- Live in the Greater Lincolnshire Area
- Have a viable business idea that does not fall into one of the restricted sectors (see website for details)

Applicants are required to complete a short application form which will be followed by 15 hours of training and support after which they will pitch their business idea to a panel. If accepted, the applicant can start trading and access diagnostic support and a £1,000 grant. After this, a further 15 hours of training is delivered to the applicant, after which they can receive the final £1,500 grant.

**Website:** <https://www.businesslincolnshire.com/explore/funding/search/growing-graduate-enterprise-growth-lincolnshire/>

**Contact:** [studententerprise@lincoln.ac.uk](mailto:studententerprise@lincoln.ac.uk)



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## GAIN Enterprise Growth Programme (GLLEP)

**Project Sponsor:** E-Factor

**Launch Date / Status:** Contracting

**End Date:**

**Target Audience:** SMEs – particularly in GLLEP Priority Sectors (see below)



**Geographic Coverage:** North Lincolnshire, North East Lincolnshire and Lincolnshire

### **Support Available:**

Six Sector Specific Specialist Business Advisors providing support in the following sectors:

- Food Processing
- Engineering & Chemical
- Renewables
- Health & Social Care
- Digital Media
- Ports & Logistics

Advisors will identify need through diagnostics and will direct businesses to the most appropriate / effective support.

**Website:** <http://www.e-factor.co.uk>

**Contact:** [info@e-factor.co.uk](mailto:info@e-factor.co.uk) or 01472 252780



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## Building Better Supply Chains in Greater Lincolnshire (GLLEP)

**Project Sponsor:** Business Lincolnshire

**Launch Date / Status:** Live

**End Date:**

**Target Audience:** SMEs

**Geographic Coverage:** North and North East Lincolnshire and Lincolnshire



### Support Available:

This improvement programme offers support to:

- Understand how you are currently performing as a 'link' in your customers supply chain: **Funded diagnostic review and support**
- Find new potential suppliers to improve your gross margin: **Networking with other supply chain partners**
- Find new customers to sell to: **Integrating with new supply chains**
- Become involved in new diverse markets as yet undiscovered by your company, and receive opportunities: **Acknowledging your core skills and offering in new markets**
- Learn how to become an attractive proposition **and achieve the above with consultancy support and financial help**
- Improve productivity, procurement performance, logistics management, stock management and quality control: **With funded support and advice**

If you can demonstrate your investment will create new jobs or significantly increase your turnover, you may be able to access a grant to part fund your project. Capital Grants between £1,000 - £10,000 at 40% grant / 60% match & Revenue Grants between £1,000 - £10,000 at 50% grant / 50% match.

**Website:** <https://www.businesslincolnshire.com/explore/funding/search/growth-lincolnshire-supply-chain-gllep/>

**Contact:** [businesslincolnshire@lincolnshire.gov.uk](mailto:businesslincolnshire@lincolnshire.gov.uk)



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## Business Lincolnshire – Digital Development Programme (GLLEP)



**Project Sponsor:** Business Lincolnshire

**Launch Date / Status:** Live

**End Date:**

**Target Audience:** SMEs

**Geographic Coverage:** North and North East Lincolnshire and Lincolnshire

### Support Available:

To support Lincolnshire SMEs to:

- Increase their understanding and knowledge of the digital world
- Utilise and benefit from adopting digital technologies within their business
- Take advantage of the opportunities that better Superfast Broadband connectivity brings

Business Outcomes:

- Increase Turnover & Profit
- Improve Efficiency & Productivity
- Save Time and Money

The programme provides expert and impartial tailored advice and support and an On-line Digital Health Check – this includes:

1. Minimum 12 hours business support
  - New Adopters – programme of workshops
  - Up-graders – workshops & 1:1 support
  - Advanced – 1:1 support, peer groups & go see events
2. £1000 Digital Grant
  - 50% intervention
  - Towards the cost of implementing digital technology into the business process
3. Technology Hubs
  - Up to 12 hours of technology support
  - Learning and using new technology
    - 3D Printers, Laser Cutters, Hi Speed Cameras
  - Developing new products or solving problems

**Website:** <http://www.businesslincolnshire.com/advice-grant-scheme-finder/187/digital-development>

**Contact:** [businesslincolnshire@lincolnshire.gov.uk](mailto:businesslincolnshire@lincolnshire.gov.uk)



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## Scale Up Support for Rapid Business Growth (GLLEP)

**Project Sponsor:** Business Lincolnshire

**Launch Date / Status:** Live

**End Date:**

**Target Audience:** SMEs

**Geographic Coverage:** North and North East Lincolnshire and Lincolnshire



### Support Available:

The Lincolnshire Scale Up Account Manager will visit businesses and work to identify the most appropriate support, so the programme will be tailored to specific growth stage and business needs. They will be there to provide support throughout a business growth journey.

The support consists of a mix of one to one guidance, leadership and management programmes, Strategies for Rapid Growth, Managing the Media, coaching and peer to peer mentoring support as well as pathways through to National offers.

This support is tailored for businesses who are on a rapid growth trajectory that have at least 5 employees.

The support will help businesses to identify and exploit opportunities to grow/ensure they are up to date with the latest leadership and management thinking/ help to find new markets/ learn how to utilise the media and identify and access growth finance.

**Website:** <https://www.businesslincolnshire.com/explore/funding/search/scale-up-support-for-rapid-business-growth/>

**Contact:** [admin@bizlincolnshire.com](mailto:admin@bizlincolnshire.com)



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## Smart Energy Greater Lincolnshire

**Project Sponsor:** North East Lincolnshire Council

**Launch Date / Status:** Live

**End Date:**

**Target Audience:** SMEs

**Geographic Coverage:** North and North East Lincolnshire and Lincolnshire



### Support Available:

Smart Energy Greater Lincs is a 'one stop shop' for energy and low carbon services for small and medium sized enterprises (SMEs). It also facilitates large scale investment in public infrastructure.

The package for businesses includes:

- Dedicated energy support service available by email and phone
- Promotion and delivery of energy efficiency reviews aimed at reducing energy consumption
- Advice and expertise to organisations wanting to implement energy efficiency projects, as well as to those developing low carbon products and services
- Support for renewable energy schemes
- Installation of low cost energy efficiency measures on-site
- A Smart Energy Network to encourage sharing of best practice
- Provision of grants for energy efficiency measures that target heating efficiency and lighting

Projects could include the installation of a new boiler or ultra-low energy lighting with the help of a grant from the Smart Energy Greater Lincolnshire fund.

The programme also offers business leaders a 12 hour energy education and training programme, plus up to £500 worth of energy saving products on completion. This is delivered in partnership with the University of Applied Sciences Trier's Institut für angewandtes Stromstrommanagement (IfaS).

**Website:** <https://www.smartenergygreaterlincs.com>

**Contact:** Charli Parkin on [smartenergy@nelincs.gov.uk](mailto:smartenergy@nelincs.gov.uk) or 01472 323825



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## EAFRD Rural Growth Programme – Food Processing



Rural Payments  
Agency

**Project Sponsor:** Rural Payments Agency

**Launch Date / Status:** November 2019

**End Date:** Deadline for Applications – 16 February 2020

**Target Audience:** Food and drink businesses that process agricultural and horticultural products

**Geographic Coverage:** Calls for projects across the three LEP areas: Humber, Greater Lincolnshire and York, North Yorkshire and East Riding.

### Support Available:

These grants are to help businesses grow and create more jobs. Grant funding can help pay for:

- constructing or improving buildings
- buying new equipment and machinery

The minimum grant is £20,000.

National Calls have been launched for projects. Specific priority criteria are included for each LEP area. See below for further details:

#### Humber LEP area

Priority will be given to projects that:

- create new products
- allow the applicant business to start exporting products, or increase the volume of products exported
- create or support 'local food' initiatives by processing local produce

#### Greater Lincolnshire LEP area

The Agri-food sector, and in particular food processing, is important to the economy of Greater Lincolnshire. Priority will be given to projects that:

- significantly improve growth and productivity
- adopt new technologies bringing new products to the market, leading to improved skills
- access new markets
- develop the agri-food sector
- create new higher skilled jobs above the current average skill level within the applicant business

#### York, North Yorkshire, East Riding LEP area

Priority will be given to projects that:

- expand commercially successful food processing businesses
- provide local processing facilities that reduce risk for local growers
- invest in clusters of food processing businesses and related supply chains
- scale up new, but commercially proven, manufacturing processes that generate new income streams for processors and growers





- 
- complement and add value to horticultural and agricultural products by establishing processing facilities that help access new markets for crops and by-products, such as crops grown currently for their environmental value

Applicant handbooks and application forms are available on the website below. It is essential that applicants read through the handbook prior to completing the application.

Deadline for applications is midnight **16 February 2020**. RPA will agree a target end date with all successful applicants. The final date by which all projects must be finished, paid for and complete grant claims submitted is 30 September 2021.

**Website:** <https://www.gov.uk/government/publications/rdpe-growth-programme>

**Contact:** Rural Payments Helpline: 03000 200 301 or [GPEnquiries@rpa.gsi.gov.uk](mailto:GPEnquiries@rpa.gsi.gov.uk)



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## EAFRD Rural Growth Programme – Tourism Infrastructure

**Project Sponsor:** Rural Payments Agency

**Launch Date / Status:** November 2019

**End Date:** Deadline for Applications – 16 February 2020

**Target Audience:** Rural tourism businesses and public sector organisations - If the project is commercial and intended to make a profit, only small businesses and farmers who want to diversify can apply. If the project is not expected to make a profit, a wide range of organisations can apply.

**Geographic Coverage:** Calls for projects nationally - LEP areas specifically include Humber, YNYER and Greater Lincolnshire. Rural locations only – to check eligibility click [here](#)

### Support Available:

The grants will help fund the costs of capital expenditure on tourism infrastructure. The aim is to support projects that will encourage more tourists to come, to stay longer and to spend more money in rural areas.

The minimum grant is £20,000.

National Calls have been launched for projects. Specific priority criteria are included for each LEP area. See below for further details:

#### Humber LEP area

The aim of this call is to attract more visitors who will spend more time and money in rural parts of the Humber LEP area. These grants are for capital investments to develop and grow tourism in rural areas. Priority will be given to projects that:

- create new or expanding existing visitor attractions or events
- extend the visitor season between October and March
- increase the number of overnight stays in rural areas
- create quality serviced accommodation where there is clear evidence of need and demand, and the accommodation will achieve appropriate accreditation through industry bodies

These grants will not support projects that:

- refurbish, repair or maintain existing accommodation where the current standard of facilities and/or accreditation rating is retained

#### Greater Lincolnshire LEP area

These grants are for capital investments to develop and grow tourism in rural areas. The aim is to encourage visitors to stay longer and spend more money in rural parts of the LEP area.

Priority will be given to projects that:

- improve the range and quality of tourism products and services, particularly those that
  - extend the tourism season
  - encourage visitors to stay for longer
  - increase overnight and/or day visitors
- create new sustainable jobs in the applicant business



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- create infrastructure supporting the development of rural tourism, such as multi-user trails for cycling and walking

#### York, North Yorkshire, East Riding LEP area

These grants are for capital investments to develop and grow tourism in rural areas. The aim is to bring more national and international visitors to rural areas who stay longer, come back for repeat visits and tell others to visit. The investments will build on the reputation of the YNYER LEP area of providing a great welcome for visitors and increase word of mouth recommendations by national and international visitors.

Priority will be given to projects that:

- create and improve infrastructure for outdoor activities, particularly projects that develop capacity and enhance the reputation of the area for activities including cycling, walking, horse riding, canoeing and nature tourism
- create and develop infrastructure to enable visitors to move around the area such as cycle paths and footpaths
- improve facilities to encourage:
  - visitors to stay longer
  - make return visits

New or expanded visitor accommodation is not a priority for this call. This call will only support projects that will create quality serviced accommodation of 4\* or equivalent accreditation rating and above where there is clear evidence of need and demand.

Deadline for applications is midnight **16 February 2020**. RPA will agree a target end date with all successful applicants. The final date by which all projects must be finished, paid for and complete grant claims submitted is 30 September 2021.

**Website:** <https://www.gov.uk/government/publications/rdpe-growth-programme>

**Contact:** Rural Payments Helpline: 03000 200 301 or [GPEnquiries@rpa.gsi.gov.uk](mailto:GPEnquiries@rpa.gsi.gov.uk)



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## EAFRD Rural Growth Programme – Business Development



Rural Payments  
Agency

**Project Sponsor:** Rural Payments Agency

**Launch Date / Status:** November 2019

**End Date:** Deadline for Applications – 16 February 2020

**Target Audience:** Rural SME businesses

**Geographic Coverage:** Calls for projects nationally - LEP areas specifically include Humber, YNYER and Greater Lincolnshire. Rural locations only – to check eligibility click [here](#)

### Support Available:

National Calls have been launched for projects that help rural businesses grow and create more jobs. Any increase in jobs or growth in your business must be a direct outcome of the grant. You cannot include jobs or growth in your business that are in supply chains. Grant funding can help pay for:

- constructing or improving buildings
- buying new equipment and machinery

The minimum grant is £20,000.

Specific priority criteria are included for each LEP area. See below for further details:

#### Humber LEP area

Priority will be given to projects that:

- enable farming businesses to diversify into non-agricultural activities
- adopt new techniques, processes or technologies that increase the productivity of the business
- introduce new products to the market, or develop existing products for a new market

#### Greater Lincolnshire LEP area

Priority will be given to projects that:

- enable farming businesses to diversify into non-agricultural activities
- create new or expand existing micro and small businesses in rural areas in the Greater Lincolnshire LEP area
- introduce and implement innovation and new technologies to the applicant business
- create jobs above the current average skill level of jobs in the applicant business

#### YNYER LEP area

Priority will be given to projects that:

- allow farming businesses to diversify into non-agricultural activities
- create new services and / or manufacture new products
- increase the productivity of the applicant business
- start or increase exporting of products by the applicant business

Applicant handbooks and application forms are available on the website below. It is essential that applicants read through the handbook prior to completing the application.



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Deadline for applications is midnight **16 February 2020**. RPA will agree a target end date with all successful applicants. The final date by which all projects must be finished, paid for and complete grant claims submitted is 30 September 2021.

**Website:** <https://www.gov.uk/government/publications/rdpe-growth-programme>

**Contact:** Rural Payments Helpline: 03000 200 301 or [GPEnquiries@rpa.gsi.gov.uk](mailto:GPEnquiries@rpa.gsi.gov.uk)



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## Skills Support for the Workforce

**Project Sponsor:** HCUK Training

**Launch Date / Status:** Live

**End Date:** July 2021

**Target Audience:** SMEs in the Humber LEP area



**Geographic Coverage:** Humber wide (and Greater Lincolnshire)

### **Support Available:**

The SSW programme provides a flexible and responsive programme of fully funded training to SMEs in the Humber using investment from the European Social Fund and Skills Funding Agency.

People are eligible to receive funded support from the SSW / SSR programme if they are 19 years of age or older and are employed or employed and at risk of redundancy by an SME. People who are self-employed are also eligible to receive support from these programmes. All employees must have been granted the time to participate and complete their agreed programme of learning. All training will be delivered either in the workplace or at a readily accessible nearby location.

The training provider will complete eligibility checks on all organisations and individuals who are accessing the programme.

**Website:** <https://www.hull-college.ac.uk/study/fully-funded-training/ssw-humber>

**Contact:** [ssw@hcuktraining.co.uk](mailto:ssw@hcuktraining.co.uk) or 0300 330 15 20



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## Next Level

**Project Sponsor:** Ongo Communities

**Launch Date / Status:** Live

**End Date:** EU funding ends December 2019 but project will continue after this date

**Target Audience:** Employed People, Humber Based SMEs

**Geographic Coverage:** North Lincolnshire

### Support Available:

The Next Level project delivers a package of accredited and non-accredited training to improve the skill level of disadvantaged people in North Lincolnshire, enabling them to progress into roles within businesses, particularly where there are skills gaps that offer sustainable employment.

**Website:** [www.ongo.co.uk/support/get-into-work/next-level-project](http://www.ongo.co.uk/support/get-into-work/next-level-project)

**Contact:** [employmentsupport@ongo.co.uk](mailto:employmentsupport@ongo.co.uk) or via an online form at the link above.

Project Manager – [maryanne.fitzgerald@ongo.co.uk](mailto:maryanne.fitzgerald@ongo.co.uk)



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## Skills Support for the Workforce – YNYER



**Project Sponsor:** Calderdale College

**Launch Date / Status:** Live

**End Date:** July 2021

**Target Audience:** SMEs in the YNYER LEP area in key sectors (Agri-tech and Agriculture, Bio Renewables and Bio-Economy, Food manufacture, Construction, Engineering, Voluntary, community and social enterprise, Visitor Economy, Health and Social Care)

**Geographic Coverage:** East Riding (York and North Yorkshire)

Small to medium-sized businesses based in York, North Yorkshire and East Riding can access fully funded training for their staff through the Skills Support for the Workforce programme. Free to eligible businesses, funding to cover the cost of training is provided by the European Union's European Social Fund and the Skills Funding Agency.

The programme can assist SMEs to address their immediate and future skills gaps by developing and delivering training plans tailored to their needs. There are a range of eligible courses from Level 2 and upwards (including higher level skills), meaning there's something available to suit most needs.

The team can support SMEs by:

- Undertaking a training needs analysis to help identify current and future skills gaps
- Developing and delivering a bespoke training plan designed to meet business needs
- Supporting access to additional forms of training which cannot be delivered through this programme

To be eligible for support applicants must:

- Be a small to medium-sized business, operating in York, North Yorkshire or East Riding
- Be seeking to up-skill their workforce, with a focus on intermediate, technical and higher skills development, to support a clear growth plan or meet changing business needs
- Operate in one of the LEP's key sectors (see above)

**Website:** <https://www.fundingunit.org.uk/projects/yorkshire-ssw>

**Contact:** 0845 644 3753 or apply online above





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## Community Grants



**Project Sponsor:** Humber Learning Consortium

**Launch Date:** Live

**End Date:** July 2021

**Target Audience:** Organisations must be small not for profit or charities, based in or providing services in the YNYER and Humber area:

- Company turnover must not have exceeded £1,000,000 in the last three years
- Organisations must employ 20 or less staff (FTE)
- Organisations must not be in **direct** receipt of funding from the European Social Fund (ESF), Department for Work and Pensions (DWP) or Skills Funding Agency (SFA).

**Geographic Coverage:** Humber, York and North Yorkshire

### Support Available:

Grants are available for small/medium Voluntary and Community Sector organisations and social enterprises to support unemployed people 18+ progress towards employment through access to learning and training opportunities.

Any activity that will help an individual progress towards employment and improve employability skills will be considered, examples include:

- Help with basic skills
- Taster work experience and voluntary work
- Information and support relating to training and work
- Job search assistance, including the provision of equipment and other assistance necessary to secure employment
- Confidence building and personal development
- Training, advice & counselling
- First contact engagement to provide support with overcoming barriers to learning and/or employment

**Website:** <https://www.hlc-vol.org/our-programmes/community-grants/>

**Contact:** Jacquie Newman at [jacquie.newman@hlc-vol.org](mailto:jacquie.newman@hlc-vol.org) or 01482 327438



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## Enterprise Europe Network

**Project Sponsor:** Enterprise Europe Network

**Launch Date:** Live

**End Date:** N/A

**Target Audience:** SME businesses

**Geographic Coverage:** Humber wide

**Support Available:**



*Business Support on Your Doorstep*

The Enterprise Europe Network is the European Commission's official business support service which helps small business to make the most of the European marketplace. Working through local business organisations, they can help:

- Develop your business in new markets
- Source or license new technologies
- Access EU finance and EU funding

Enterprise Europe Network (EEN) experts can help you develop your ideas and take your innovation into new markets. They offer a local route to free, tailored support and advice that can help your business innovate and grow internationally, faster.

EEN's many services are there to assist businesses to:

- Find the right partners for research & development and innovation – they can help you find technology specialists to collaborate with through a database of more than 13,000 technology profiles, representing the latest innovations and ideas.
- Find new markets for your products – their international connections can put businesses in touch with partners, suppliers, distributors, introducing you to new ways of sourcing or selling technology
- Access funding and finance –they provide advice on access to funding and finance for R&D, innovation, investment or exporting.

EEN also offers support and advice on:

- sourcing or licensing new technologies
- understanding how to protect intellectual assets
- learning how EU regulation and guidance affects you

**Website:** <http://www.enterprise-europe.co.uk>

**Contact:** 0300 123 3144



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## ONGO Sparc Enterprise

**Project Sponsor:** Ongo Communities

**Launch Date / Status:** Live

**End Date:** 31/12/2021

**Target Audience:** Pre-start and New Start businesses and unemployed people including long term unemployed in the CLLD area



**Geographic Coverage:** Scunthorpe CLLD areas

### Support Available:

The Sparc Enterprise Project offers personalised guidance and support to local people as they create and develop their new business ideas from initial research to full operation. Our support is completely free of charge!

To get your business idea off the ground, you'll need to research the market, assess your competitors, consider how you'll fit into the market and prepare a business plan. Getting good advice and information on the different aspects of running a business is critical to your success and this is where the Sparc Enterprise Project comes in.

Currently our support is limited by funding criteria to certain geographic locations in Scunthorpe. To check if you're eligible for support, click [here](#).

**Website:** <https://ongo.co.uk/sparc/>

**Contact:** 07717 587676 or [sparc@ongo.co.uk](mailto:sparc@ongo.co.uk)

Project Manager – [bruno.watson@ongo.co.uk](mailto:bruno.watson@ongo.co.uk)



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## Activbusiness



**Project Sponsor:** Activfirst (funded via CLLD)

**Launch Date:** Live

**End Date:** October 2021

**Target Audience:** Local Businesses in Bridlington looking to improve and increase leadership skills and wellbeing of their employees

**Geographic Coverage:** Bridlington

### Support Available:

Activbusiness is a fully funded scheme to develop a network of support for local businesses in Bridlington looking to improve and increase the leadership skills and health and wellbeing of their employees. Positive outcomes of engagement in the project include a healthier and more productive workforce as well as reduced financial constraints resulting from people being unfit for work through mental health and obesity. Support offered includes:

- **Mental Health support:** We can provide staff awareness sessions and support; both on a 1-2-1 and group basis.
- **Leadership & Management workshops:** Our bespoke programmes are designed to achieve short, medium and long term sustainable success. Whether you are in business, public service or sport, inside Leadership will provide you with creative methods and proven techniques to get the most out of yourself and those you work with in a team setting.
- **Health & Wellbeing workshops:** A range of free activity sessions can be organised for employees and business owners for all fitness abilities. This encourages physical activity and teamwork whilst providing opportunities for networking with other local businesses.

Sessions will be tailor-made to fit around your working life, whether this be an early morning spin class, walking lunch break or after work kick about. We also offer help and advice on how you could improve your workplace wellbeing, e.g. walking to work or health and nutrition workshops. All you need to do is let us know when you are free and we will then deliver a tailored package for businesses/employees to ensure all needs are met.

We also have several open access sessions for businesses to attend:

- Activrun Mondays & Thursdays 6-7pm RNLI
- Walk & Talk Tuesdays & Thursdays 12.30pm Bridlington Town Council
- Netball Wednesdays 6-7pm Bridlington School Sports Hall
- Swimming Tuesdays 7-8am East Riding Leisure Bridlington

**Website:** <https://www.activfirst.co.uk/>

**Contact:** Ed Grady on [ed.grady@activfirst.co.uk](mailto:ed.grady@activfirst.co.uk) 07487 883237 or 01262 602598



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## Yorkshire Coast Social Enterprise Ambassadors



**Project Sponsor:** CaVCA (funded via CLLD)

**Launch Date:** Live

**End Date:** September 2021

**Target Audience:** Social Enterprises

**Geographic Coverage:** Bridlington and Yorkshire Coast

This project aims to support local businesses, third sector organisations, public sector bodies and local communities to realise the benefits of being part of the Yorkshire Coast Social Enterprise Zone.

Social Enterprise Ambassadors help to develop local social marketplaces by providing one to one, bespoke and group support to potential entrepreneurs, pre-starts-ups and growing enterprises. They are keen to develop enterprises with:

- Social and/or environmental missions
- Income generation through trading
- Plans to re-invest most of their profits.

We hold events and networking activities; we deliver training and development activities and we encourage capacity building. Flexible appointment times in venues to suit the client or within our office in Bridlington. Sessions, meetings and events are also organised throughout the year and publicised through social media.

**Website:** <https://cavca.org.uk/>

**Contact:** Claire Thomas on [claire.thomas@cavca.org.uk](mailto:claire.thomas@cavca.org.uk) or 01723 362205 or 07990 011391



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## Clubs Matter

**Project Sponsor:** Athena Aspire (funded via CLLD)

**Launch Date:** Live

**End Date:** October 2021

**Target Audience:** Community Sports Clubs



**Geographic Coverage:** Bridlington and surrounding area

Clubs Matter supports Community Sports Clubs in the Bridlington & surrounding area. They also help any new organisations that are just starting up and can provide support with any new employment opportunities.

We can help sports clubs by increasing their membership, improving local awareness of how their club can be a big part of the local community, upskill their staff, coaches or volunteers and also provide support and knowledge so the club can develop and action their own plans and aspirations. Our overall aim is to create sustainable clubs who operate in a more business like way.

Clubs Matters unique selling point is that we have our own marketing team that can provide ways and means to use social media to support increased membership, raising awareness of who you are and what you can provide. We know that local sports clubs are run by fantastic volunteers who have some great ideas but just don't have the time or the knowledge to carry those dreams out - We can help!

**Website:** <https://www.athenaaspire.com/>

**Contact:** Garreth Roberts or [groberts@athenaaspire.com](mailto:groberts@athenaaspire.com) or 01482 770122 or 07961 059214



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## Timebank



**Project Sponsor:** Timebank Hull & East Riding (funded via CLLD)

**Launch Date / Status:** Live

**End Date:** 2021

**Target Audience:** Unemployed and economically inactive, local SME's and entrepreneurs

**Geographic Coverage:** East Hull – CLLD eligibility applies

### Support Available:

This project will create a Hub in the Marfleet area that will service the population of East Hull and other target areas. The Hub's primary purpose will be to provide a space for people who want to start and grow businesses. As well as providing creative space, work space and the use of equipment it will enable engagement with a range of wrap around services to provide the strongest possible launch base for new business starters, those wanting to develop their business idea and those who want to work to achieve their full potential. In addition to being a space for other CLLD projects to work from, this project will offer extensive community engagement and capacity building activity to support signposting to other CLLD projects and opportunities to test business products utilising our mutual aid resources centred around a mutual credit tech platform.

The hub will provide space to Plan, Imagine, Meet, Create, Learn and Express. This project is about providing an alternative narrative from deficit to asset-based approaches, stimulating alternative methods of exchange including timebanking and price based mutual credit to achieve systemic goals for local communities.

**Website:** [www.timebankhullandeastriding.co.uk](http://www.timebankhullandeastriding.co.uk)

**Contact:** Kate Macdonald on 01482 427647



**Project Sponsor:** Hull Culture and Leisure (Community Led Local Development funded)

**Launch Date / Status:** Live

**End Date:** 2022

**Target Audience:** SME's and entrepreneurs in CLLD areas

**Geographic Coverage:** All Community Led Local Development (CLLD) areas of Hull

### Support Available:

CLLD eligible clients are able to access enhanced support through the Business and IP Centre, providing high quality business and intellectual property support to those developing a business idea and those embarking on establishing their business. Support includes:

- Networking events and activities
- interactive workshops
- One to one mentoring
- Business Planning
- Business information resources and tools

Clients are also able to access the Business and IP Centre's core services including:

- Access to Business Lounge facility with meeting facilities. Individual small office space, meeting rooms, workshops, networking events and specialist business planning and market research resources
- Access to Makerspace facility

**Website:** <https://www.hcandl.co.uk>

**Contact:** Sue Pleasance on 01482 613434





# Other Programmes

## Growing the Humber

**Project Sponsor:** Humber Local Enterprise Partnership with North East Lincolnshire Council

**Launch Date / Status:** March 2017

**End Date:** March 2021

**Target Audience:** SMEs in the Humber

**Geographic Coverage:** Humber wide

### Support Available:

Grants of between £5,000 and £500,000 awarded as a percentage of total eligible project costs. The remaining funding must come from a non-public source (e.g. bank loan, asset finance, company funds etc). The table below shows the maximum percentage that will be awarded to businesses:

Micro and Small Enterprises		Medium Enterprises	
Assisted Area	Non-Assisted area	Assisted Area	Non-Assisted area
<b>30%</b>	<b>20%</b>	<b>20%</b>	<b>10%</b>

Growing the Humber grants can be used to contribute to investment in tangible assets relating to:

- the setting up of a new establishment within an existing company structure
- the extension of an existing establishment
- diversification of the output of an establishment into new additional products
- a fundamental change in the overall production process of an existing establishment

Businesses may seek funding to support the following costs:

- Purchase of equipment, plant or machinery
- Refurbishments and alterations to premises (excluding essential maintenance)
- Construction of extensions to premises
- Purchase of furniture and associated hardware

N.B. Property purchases, while eligible for funding, are not a priority and will not be supported unless a persuasive case can be made to do so.

Grant funded projects must create at least 1 FTE job for every £15,000 grant awarded and:

- employment must be created within one year of the investment being made
- jobs created should lead to a net increase in the number of employees in the business compared with the average over the previous twelve months
- businesses must commit to sustaining the additional employment for 3 years

To be eligible for funding, businesses must be:

- Legally constituted



- 
- A micro, small or medium enterprise
  - Located in or locating to the Humber area
  - A financially viable business that has been trading for at least 12 months
  - A business with a geographically broad (beyond the Humber area) customer and competitor base
  - Not operating in an EC restricted sector

**Website:** <http://www.humberlep.org/business/funding/growing-the-humber>

**Contact:** [funding@humberlep.org](mailto:funding@humberlep.org) or 01482 485258



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## Business Loan Fund

**Project Sponsor:** Humber Local Enterprise Partnership with Hull City Council

**Launch Date / Status:** Live

**End Date:** Revolving fund - progression of any application is subject to available funds

**Target Audience:** the scheme is designed to unlock capital projects that have the potential for job and/or home creation and can quickly deliver tangible economic outcomes through providing additional capital investment



**Geographic Coverage:** Humber wide

### Support Available:

Loans of between £100,000 and £1,000,000 are available. Projects outside this range may be considered but must deliver exceptional outputs and/or provide exceptional value for money. Please note that we are not able to provide loans of less than £65,000.

All applications will be assessed against the following criteria:

- Projects must be capital schemes that are 'ready to go' and are able to generate sustainable employment quickly
- Projects must be located in, and significantly contribute to, the economy of the Humber
- Projects should have outline planning consent and/or a reasonable expectation that full planning consent will be granted within six months

Applications must be able to demonstrate they are capital projects, meaning that an investment:

- Must be used for the acquisition or enhancement of an identifiable asset with a life of more than one year
- Can include the costs (excluding interest) of assets acquired under a finance lease
- Cannot be used to fund moveable assets where there is an expectation of immediate re-sale

The Humber LEP would particularly welcome development projects based in the Humber's Enterprise Zone sites.

**Website:** <http://www.humberlep.org/business/funding/loan-fund>

**Contact:** [funding@humberlep.org](mailto:funding@humberlep.org) or 01482 485258



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## Social Enterprise Humber



**Project Sponsor:** CERT Ltd / Connect Fund

**Launch Date / Status:** November 2019

**End Date:** November 2020

**Target Audience:** Social enterprises, emerging social enterprises, public sector

**Geographic Coverage:** Humber wide

### Support Available:

CERT offer advice and guidance to social enterprises in the Humber region free of charge using funding from the People's Postcode Lottery and the Connect Fund. If you need a "critical friend" or just want to share your thoughts with an impartial expert, get in touch. We can't undertake to deliver projects on your behalf but we can help to guide you and your organisation.

CERT staff are all SFEDI qualified business counsellors with 15-20 years of practical experience of developing, managing and expanding a wide range of social businesses. Our services are used by many of the leading enterprises in the area. Support includes:

- Investment readiness
- Company formation
- Social impact
- Business planning
- Financial planning
- Networking

If for any reason we are not able to help you we will happily refer you to other organisations who are better placed. Feel free to get in touch for an informal chat and if you want to use the service you can make use of our premises in Barton on Humber or we can come to you.

CERT also run Social Enterprise Humber, an informal network of organisations who are interested in developing the social economy. Despite the name, we have members from outside of the Humber area and we also welcome involvement from the public and private sectors.

In addition to quarterly networking events - where we cover topics requested by the membership and bring in guest speakers from across the sector - we are also offering monthly lunchtime briefings on hot topics and several masterclasses dealing with a wide range of subjects that our membership tell us are important to them. These are available to members and non-members and, thanks to our sponsors, are free of charge.

**Website:** <https://www.certconsultancy.co.uk/free-support-for-social-enterprises>

**Contact:** Neil King on [neil@cert-ltd.co.uk](mailto:neil@cert-ltd.co.uk) or 01652 240554



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## This Ability

**Project Sponsor:** Talent Match / Humber Learning Consortium

**Launch Date:** Live

**End Date:**

**Target Audience:** Employers

**Geographical Coverage:** Humber



### Support Available:

The This Ability programme helps local businesses become Disability Confident and access local talent.

Working in partnership, Talent Match Humber—a Big Lottery Fund programme aimed at helping young people into employment in the Humber Local Enterprise Partnership area—has developed the This Ability initiative to give the local business community a single point of reference for information, advice and guidance.

The website also includes a range of resources, practical tools and guides to support employers to be Disability Confident. There are also case studies showing the many skills disabled people have to offer, as well as details of latest news and events.

**Website:** <http://www.this-ability.org.uk/>

**Contact:** [info@this-ability.org.uk](mailto:info@this-ability.org.uk) or call 01482 327438 and ask for Chantelle



**Project Sponsor:** Hull Culture & Leisure Ltd

**Launch Date / Status:** Live - Member of the National Network of Business & IP Centres launched on 17<sup>th</sup> June 2017, PatLib UK Centre since 2015.

**End Date:**

**Target Audience:** Anyone who wishes to start or grow a business or an idea

**Geographic Coverage:** Yorkshire & the Humber

**Support Available:**

Business Information and Resources Market Research Databases, Company Databases, One to One Expert Clinics, Workshops and Networking Events.

Free online resources include:

- **Cobra** – Business factsheets and job profiles
- **IBISWorld** - Current research on 100s of industries in the UK, China, USA and Australia including; statistics, analysis and forecast's. The **i-expert trade reports** are particularly useful for preparing for interviews.
- **Avention** – Information on over 30 million public and private companies.
- **British Standards Online** – An online standards library giving access to 90,000 standards
- **Mint UK** – Businesses searchable by criteria such as size location and industry sector
- **Mintel** – Market research and reports covering a range of industries and sectors
- **Intellectual Property Office (IPO)** – Information about protecting your invention, creation and products.

The Business & IP Centre is located in Hull Central Library and support can be accessed at any Hull Library.

**Website:** <http://www.hcandl.co.uk/bipchull>

**Twitter:** @BIPCHull

**Contact:** [reference.library@hcandl.co.uk](mailto:reference.library@hcandl.co.uk) or 01482 223344



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## Business Lounge Hull Central Library

**Project Sponsor:** Hull Culture and Leisure Ltd

**Launch Date / Status:** 01 November 2019

**End Date:** ongoing

**Target Audience:** Local Entrepreneurs, Start-Ups and established businesses using the city as a base



**Geographic Coverage:** Hull, Humber, East Riding and anyone running a business in the local area.

### Support Available:

Business support, Co- working spaces, networking, events, workshops, meeting rooms, business resources, company databases and market research databases.

The Business Lounge is a new comfortable, vibrant, active working space providing access to specialist business support with trained staff on hand to help. Members benefit from free Wi-Fi and refreshments, networking opportunities, workshops and events. There are small private office spaces, co-working areas, hot desks, and meeting rooms available.

**Website:** <https://www.hcandl.co.uk/libraries/business-information-and-support>

**Contact:** To find out more contact Nikki Mellors on 01482 615454 or email [businessloungehull@hcandl.co.uk](mailto:businessloungehull@hcandl.co.uk)

**Instagram:** <https://www.instagram.com/businessloungehull/>

**Twitter:** @BLoungeHull



## Gigabit Voucher Scheme

**Project Sponsor:** Department for Culture, Media and Sport

**Launch Date / Status:** Live

**End Date:** March 2021 or until all available funding has been allocated

**Target Audience:** SMEs

**Geographic Coverage:** National



Gigabit vouchers can be used by small businesses and the local communities surrounding them to contribute to the installation cost of a gigabit capable connection.

Businesses can claim up to £3,000 against the cost of connection either individually or as part of a group project. Residents can benefit from the scheme with a voucher worth £500 as part of a group project. The process for applying is as follows:



**Website:** <https://gigabitvoucher.culture.gov.uk/>





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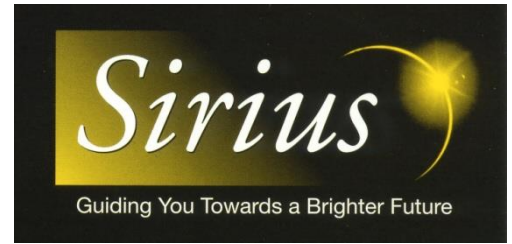
## Sirius including Start-up Loans

**Project Sponsor:** Sirius

**Launch Date:** Live

**End Date:** N/A

**Target Audience:** New Start-ups and existing SMEs



**Geographic Coverage:** Hull and East Riding of Yorkshire

### **Support Available:**

Sirius provides free Business Advice, Planning, Mentoring Support and Low Cost Business Loans for both Start-Up and Growing Businesses for Hull and the East Riding of Yorkshire. Product available:

- Start-Up and Business Growth - All sectors considered
- Loans from £500 - £50,000.
- Up to 5 Year Term
- Credit Check Undertaken
- Typical interest rates 10 – 14% flat.
- Personal Guarantee of Full Repayment required
- Documentation Required: Detailed Business plan, application form, Utility Bill, Bank Statement, CV and Photo ID. Attendance at a Lending Panel is also required.

Sirius also provide Start-Up Loans, a government-backed personal loan, available to individuals looking to start or grow a business.

**Website:** <http://www.sirius-hull.co.uk/home>

**Contact:** 01482 890146 or [info@sirius-hull.co.uk](mailto:info@sirius-hull.co.uk)



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## Chamber Acorn Fund including Start-up Loans

**Project Sponsor:** Chamber Acorn Fund (Humber) Ltd

**Launch Date:** Live

**End Date:** N/A

**Target Audience:** Start-up, existing business, community and social enterprises, inward investors moving to the Hull and Humber region



**Geographic Coverage:** Hull, East Riding of Yorkshire, North East Lincolnshire & North Yorkshire

### Support Available:

Chamber Acorn Fund is a not-for-profit company and an accredited responsible finance provider offering gap funded loans to small businesses that are normally excluded from the high street commercial lenders.

They also provide Start-Up Loans, a government-backed personal loan, available to individuals looking to start or grow a business.

Loans are available from £1,000 to £100,000 over a period of 1-10 years with interest rates from 10-14%.

**Website:** <http://www.chamberacornfund.com>

### Contact:

For Start-up loans enquiries:

Hull & East Yorkshire - Contact: Neil Ballantyne on 07599 388169 or [n.ballantyne@chamberacornfund.com](mailto:n.ballantyne@chamberacornfund.com)

North & North East Lincolnshire – Contact: Robert Moody on 07427 194236 or [r.moody@chamberacornfund.com](mailto:r.moody@chamberacornfund.com)

For Chamber Acorn Fund Enquiries:

Craig Simpson on 01482 324976 or [c.simpson@chamberacornfund.com](mailto:c.simpson@chamberacornfund.com)

General Enquiries: Caroline Sturgeon on 01482 324976 or [c.sturgeon@chamberacornfund.com](mailto:c.sturgeon@chamberacornfund.com)



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## Business Enterprise Fund



**Project Sponsor:** Business Enterprise Fund

**Launch Date:** Live

**End Date:** N/A

**Target Audience:** New Start-ups and existing SMEs

**Geographic Coverage:** Humber

**Support Available:**

**Start Up Loans** are available for businesses less than 2 years old, unsecured loans of £500 – £25,000 – 6% Fixed Interest rate under the Governments Start Up Loans scheme.

Business Enterprise Fund is a Fund Manager for the Northern Powerhouse Investment Fund's **Microloan** Fund in Yorkshire and the Tees Valley. This finance is perfect for businesses requiring finance to grow:

- Terms up to 10 years
- Finance for cash flow, asset purchase and business growth and development
- Flexible and personally tailored
- Personal guarantees required

**Secured finance** for businesses trading over 5 years. BEF serve established businesses with secured loans to assist them with growth, larger purchases and acquisitions:

- Terms up to 15 years
- Finance for premises, plant and machinery, stock and acquisitions
- Can be tailored in conjunction with existing arrangements
- Tangible security required

**Website:** <https://www.befund.org/>

**Contact:** Tel: [0800 080 3145](tel:08000803145) Mail: [info@befund.org](mailto:info@befund.org)



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## UK Steel Enterprise

**Project Sponsor:** UK Steel Enterprise Ltd

**Launch Date:** Live

**End Date:** N/A

**Target Audience:** SME businesses



uk steel **enterprise**

**Geographic Coverage:** Humber wide

**Support Available:**

**Equity Investment** available up to £750,000 – UKSE offer funding for growing companies and acquisitions across many business sectors including manufacturing and business-to-business services. They require a minority stake in the business but leave the control with the business owner.

**Small loans** available from £25,000, often unsecured and with fixed interest rates – UKSE provide loans to help businesses to grow and are an approved lender under the Government's Enterprise Finance Guarantee (EFG) scheme. Security and personal guarantees are not usually required.

**Website:** <http://www.uksteelenterprise.co.uk>

**Contact:** Keith Williams on [keith@uksteelenterprise.co.uk](mailto:keith@uksteelenterprise.co.uk) or 0114 273 1612



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## Invest and Grow Loan Fund (GLLEP)

**Project Sponsor:** Greater Lincolnshire Local Enterprise Partnership

**Launch Date:** Live

**End Date:** N/A – rolling fund

**Target Audience:** larger schemes which can unlock developments and enable the delivery of new jobs, commercial space and homes



**Geographic Coverage:** North and North East Lincolnshire and Lincolnshire

### Support Available:

Loans of between £500,000 and £2.5 million are available for larger schemes which can unlock developments and enable the delivery of new jobs, commercial space and homes.

The fund aims to bring forward vital infrastructure projects, boosting the economy and creating jobs. The money can fund strategic links that will open up access to key development sites, be used for flood storage capacity to enable the development of homes and retail space or ease congestion on major commercial routes.

It aims to accelerate stalled developments and create jobs through rapid investments in local infrastructure and tackling site constraints. Projects outside this range may be considered if they deliver exceptional outputs or exceptional value for money.

Eligible projects will fund infrastructure costs including utilities, flood management, access roads and employment and housing sites.

**Website:** <https://www.greaterlincolnshirelep.co.uk/funding-and-projects/other-funding/invest-grow>

### Contact:

North East Lincolnshire – Karen Goodwin on [karen.goodwin@nelincs.gov.uk](mailto:karen.goodwin@nelincs.gov.uk)

North Lincolnshire – Matthew Collinson on [matthew.collinson@northlincs.gov.uk](mailto:matthew.collinson@northlincs.gov.uk)



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## Growing Places Fund (YNYER)

**Project Sponsor:** York, North Yorkshire, East Riding Local Enterprise Partnership

**Launch Date:** Live – Open for applications

**End Date:** N/A – rolling fund

**Target Audience:** investment in capital infrastructure projects



**Geographic Coverage:** East Riding of Yorkshire, York and North Yorkshire

### Support Available:

The LEP's Growing Places Fund provides investment for capital infrastructure projects that aim to create economic and employment growth. Projects invested in are those that deliver against the LEP's objectives and which are ready to proceed but have stalled due to funding issues.

Growing Places is operated as a revolving fund so investment is, principally, made on a loan basis with returns re-invested into further projects.

All proposals will be diligently assessed through a technical appraisal looking at the Strategic, Economic/Market, Financial, Commercial and Management business cases for investment that encompasses a set of criteria which includes:

- The contribution the project makes towards the LEP's strategic objectives and priorities
- The level of job creation facilitated
- The impact of the project on the wider economy
- The ability to repay the loan finance provided with interest
- The achievement of value for money

Proposals going forward will be considered by a LEP Board Member Investment Panel for investment decision.

**Website:** <http://www.businessinspiredgrowth.com/funding/growing-places>

**Contact:** [enquiries@businessinspiredgrowth.com](mailto:enquiries@businessinspiredgrowth.com)



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## Let's Grow North and East Yorkshire

**Project Sponsor:** York, North Yorkshire, East Riding Local Enterprise Partnership – managed by BE Group

**Launch Date:** Live – Open for applications

**End Date:** December 2020

**Target Audience:**



**Geographic Coverage:** East Riding of Yorkshire, York and North Yorkshire

### Support Available:

Let's Grow North & East Yorkshire provides grant support for capital investment projects that will create new, sustainable jobs in North Yorkshire, the City of York and the East Riding of Yorkshire. Grant support is available for business expansion and diversification and is designed to help firms to expand their operations or to set up new establishments in the region.

Let's Grow is aimed towards manufacturing businesses and service sector businesses offering more than a local service. Grants are available to businesses of all sizes, with higher levels of support available to SMEs. The programme operates under strict State Aid rules, so non-SMEs will only be eligible by exception – please speak to one of our advisers.

The programme supports projects of £33,000 or more which will be completed by December 2020. Projects must meet the eligibility criteria of the programme and are also judged on their levels of impact and value for money.

Grants of £10,000 to £1,000,000 are available and the levels of support we can offer range from 10% to 30% of the eligible project expenditure. The level of support offered in each case will be determined by factors including the location of the project, the type of expenditure involved, the size of the company and the level of job creation.

To be successful, applications must:

- Create or safeguard sustainable jobs within the applicant company
- Offer good value for money in terms of value of grant per job created
- Make a clear case for needing grant support
- Have adequate private sector funding for the project
- Comply with State Aid regulations

Expression of Interest forms are available online at the link below. Completed forms should be returned by email. An advisers will contact applicants and those whose Expressions of Interest are approved will be invited to submit a full application in line.

**Website:** <http://www.be-group.co.uk/services/commercial-development-programmes/lets-grow-north-east-yorkshire>

**Contact:** 0191 389 8434 or [letsgrowney@be-group.co.uk](mailto:letsgrowney@be-group.co.uk)



**Project Sponsor:** UK Research and Innovation

**Status:** Live

**Target Audience:** Businesses across all economic sectors, value chains and UK regions

**Geographic Coverage:** National

**Support Available:**

Innovate UK drive growth by working with companies to de-risk, enable and support innovation. They connect businesses to the partners, customers and investors that can help them turn ideas into commercially successful products and services and business growth.

They also provide funding for business and research collaborations to accelerate innovation and drive business investment into research and development.

If you want to develop an innovative product, process or service, you may be able to get funding of between £25,000 and £10 million.

Innovate UK runs grant funding competitions that can help you develop your idea and make it successful. They are open to innovation projects led by a UK-based business or research and technology organisation, with funding awarded to the winners.

They also offer other forms of funding, including a pilot programme of innovation loans. Eligible SMEs that want to carry out late-stage innovation projects could borrow between £100,000 and £1 million.

**Website:** <https://www.gov.uk/government/organisations/innovate-uk>

**Contact:** 0300 321 4357 or [support@innovateuk.ukri.org](mailto:support@innovateuk.ukri.org)





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## The Careers & Enterprise Company

**Project Sponsor:** The Careers & Enterprise Company

**Launch Date / Status:** Live

**End Date:** N/A

**Target Audience:** Employers, Schools and Colleges, Young people



**Geographic Coverage:** Humber (and nationally)

### Support Available:

The Careers & Enterprise Company has been established to help young people unleash their best possible futures. Their role is:

“To inspire young people and help them to prepare for and take control of their futures. We will help them make the link between their education and their futures and build the attitudes and attributes they will need throughout their careers. We will do this by filling gaps in the provision of careers and enterprise activities across the country and by increasing employer engagement with young people, enabling them to meet, speak to and understand employers of all sizes.”

At a local level, the project is being delivered through the established Enterprise Coordinator – Enterprise Advisor model to motivate young people and help them to make more informed choices in and out of schools. The programme works in partnership with LEPs, local authorities, schools, colleges and employers.

The Enterprise Advisor Network will enable volunteers to work directly with the senior leadership team in secondary schools and colleges to support more effective connection to the world of work and develop, shape or add value to the school or college’s careers, enterprise and employer engagement strategy.

The Humber LEP has two Enterprise Coordinators in place to deliver the Careers & Enterprise Company project in the Humber area. Each Coordinator is responsible for 20 prioritised schools/colleges and 20 Enterprise Advisers recruited from local businesses, as well as coordinating the support partnerships to ensure young people achieve their career goals, understand the local labour market and have all of the tools they need to assist them to success.

**Website:** <http://www.careersandenterprise.co.uk>

### Contact:

Hull & East Riding – Kerrie Jaquest - [kerrie.jaquest@hullcc.gov.uk](mailto:kerrie.jaquest@hullcc.gov.uk) 07919 694499

North and North East Lincolnshire – Jenny Vincent – [Jenny.vincent@nelincs.gov.uk](mailto:Jenny.vincent@nelincs.gov.uk) 07526 906266



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## John Cracknell Youth Enterprise Bank & Lee Creamer Enterprise Club



**Project Sponsor:** Hull Youth Enterprise Partnership

**Launch Date:** Live

**End Date:** N/A

**Target Audience:** Young Entrepreneurs

**Geographic Coverage:** Hull, East Riding and the towns of Malton, Norton on Derwent, Pickering in Ryedale and the town of Scarborough

### Support Available:

#### John Cracknell Youth Enterprise Bank

The John Cracknell Youth Enterprise Bank is for young people aged up to 21. It offers grants of up to £1,000 for individuals or groups of young people who need finance to help make their idea happen. (More funding will be considered in exceptional circumstances). The idea should benefit other people or help the applicant develop an enterprising idea. The Youth Enterprise Bank (YEB) also offers practical help with developing business ideas.

#### Lee Creamer Enterprise Club

The club provides young people with a place to meet and exchange skills, make contacts, share experiences, receive support and encourage each other to work through their business ideas. All the young people who get involved in the Lee Creamer Youth Enterprise Club are also able to apply for a grant from the John Cracknell Youth Enterprise Bank (if they are aged 21 and under) and get involved with the Making Changes for Careers Programme.

The Club also delivers an enterprise programme for young people that are aged 16 to 29 who are not in employment and training or education and/or who are on benefits. Young people can find out about the Big 13 Enterprise Skills, have the opportunity to access a Test Marketing Grant of up to £250 to develop their business idea from the John Cracknell Youth Enterprise Bank and access to a business mentor. Contact Kirsty Barr Tel: 01482 616218 or Email: [Kirsty.Barr@hullcc.gov.uk](mailto:Kirsty.Barr@hullcc.gov.uk)

They are also working in partnership with Hull City Council, the Hull Youth Support Trust and One Six One a charity dedicated to supporting young (18-30) aspiring entrepreneurs, start-ups and unemployed people in Hull and the surrounding areas. Contact Mike Thompson Tel: 01482 755195 or Email: [mike@hyst.org.uk](mailto:mike@hyst.org.uk) or [Kirsty.Barr@hullcc.gov.uk](mailto:Kirsty.Barr@hullcc.gov.uk)

**Website:** <http://youthenterprise.co.uk/>

**Contact:** Lee Creamer Youth Enterprise Club contact - Michael Notarantonio on 01482 613 775 or email [michael.notarantonio@hullcc.gov.uk](mailto:michael.notarantonio@hullcc.gov.uk). Other contacts are listed above.



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## New Enterprise Allowance

**Project Sponsor:** DWP

**Launch Date / Status:** Live

**End Date:** March 2021

**Target Audience:** Unemployed and over 18 in the following categories:

- JSA claimants
- Dependent partners of JSA claimants
- Income Support claimants: lone parents claiming Income Support (IS) on the grounds of being a lone parent and people claiming as sick. This includes lone foster parents and single people with a child placed with them prior to adoption.
- All Employment and Support Allowance claimants including credits only. This includes people in the ESA Work Related Activity Group (WRAG), Support Group and in the ESA assessment phase
- Dependent partners of ESA claimants
- Universal Credit Customers
- Existing self-employed people claiming Universal Credit

**Delivery Partners:**

- Pinnacle People

**Geographic Coverage:** North East Yorkshire & the Humber District

**Support Available:**

- An initial workshop to help you decide if self-employment is the right option – including information on tax and self-employment, overview of accounting/book keeping, other legal/technical implications such as health and safety regulations, insurance costs, licensing, etc.
- A business mentor to help you develop your business idea and start trading including workshops on Financial Planning and Marketing.
- Further support for up to 52 weeks after you start trading.
- A weekly allowance paid for up to 26 weeks (up to a total of £1,274)
- An opportunity to apply for a [loan to help with start-up costs](#).

The loan has to be paid back, the allowance does not.

If you're self-employed and claiming Universal Credit - You may be able to:

- get help to increase your earnings by developing a business development and growth plan
- get ongoing mentoring support for up to 52 weeks to help grow your business
- apply for a [start-up loan](#) if your business is less than 2 years old

**Contact:** Speak to a DWP Work Coach



Department  
for Work &  
Pensions



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# Future ESIF Calls for Projects

All calls for projects will be published at <https://www.gov.uk/european-structural-investment-funds>

You can register to receive alerts on the above gov.uk website to notify you when calls for projects go live.

## Technical Assistance Partnership

The Technical Assistance Partnership is made up of number of organisations who work together in partnership across the Humber and North Yorkshire areas to promote the uptake of ESIF funding. The partnership is led by East Riding of Yorkshire Council and supported by four other local authorities, the University of Hull, four colleges, and four companies limited by guarantee/charities.

The TAP:

- Promotes the ESIF Programme (ERDF and ESF) to potential project deliverers (through events, website, publications)
- Provides information, advice, guidance and support to potential sponsors to help them apply for ERDF and ESF
- Hosts brokerage and partnership development seminars
- Runs training workshops on a wide range of topics

The TAP can help potential applicants by:

- Discussing the eligibility of their project for ERDF or ESF funding
- Advising on the content of the Outline Application
- Providing guidance on technical topics (e.g. State Aid, procurement, publicity requirements, outputs)
- Delivering various workshops to explain the requirements of ERDF/ESF throughout the project life cycle

It is highly recommended that you join the TAP database to be notified of relevant project calls.

**Website:** <https://www.esiftap.org>

**Contact:** [tap@eastriding.gov.uk](mailto:tap@eastriding.gov.uk) or 01482 391683



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## Humber LEP - Contact Us



01482 485260



[info@humberlep.org](mailto:info@humberlep.org)



[www.humberlep.org](http://www.humberlep.org)



@humberLEP

